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City of Detroit

CITY COUNCIL

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TO: The Honorable City Council

FROM: David Whitaker, Director
Legislative Policy Division Staff

DATE: March 17, 2025

RE: **REVIEW OF CONTRACTS AND PURCHASING FILES**

Attached is the list of contracts submitted by the Office of Contracting and Procurement for the regular session of March 18, 2025.

The contracts submitted are included on the City Council's Agenda for referral to the Committees for review and report back to the City Council.

The comments and review of the Legislative Policy Division staff are printed in bold following each contract.

Attachments

cc:

Janice Winfrey	City Clerk
Laura Goodspeed	Auditor General
Sandra Stahl	Office of Contracting and Procurement
Irvin Corley	Legislative Policy Division
Marcell Todd	Legislative Policy Division
Malik Washington	Mayor's Office

TO: THE HONORABLE CITY COUNCIL

FROM: David Whitaker, Director
Legislative Policy Division Staff

DATE: March 17, 2025

RE: **CONTRACTS AND PURCHASE ORDERS SCHEDULED TO BE REFERRED AT
THE FORMAL SESSION MARCH 18, 2025.**

Submitted as:

CONSTRUCTION & DEMOLITION

3082044 100% Blight Funding – **To Provide an Emergency Demolition for the Residential Property, 7606 Holmes.** – Contractor: DMC Consultants, Inc. – Location: 13500 Foley Street, Detroit, MI 48227 – Contract Period: Upon City Council Approval through June 30, 2025 – Total Contract Amount: \$22,513.39.

Should read as:

CONSTRUCTION & DEMOLITION

3082044 100% Blight Funding – **To Provide a Planned Demolition for the Residential Property, 7606 Holmes.** – Contractor: DMC Consultants, Inc. – Location: 13500 Foley Street, Detroit, MI 48227 – Contract Period: Upon City Council Approval through June 30, 2025 – Total Contract Amount: \$22,513.39.

*****Correction Letter Received 3/17/25.**

Funding

Account String: **1003-21200-160020-622975**
Fund Account Name: **Blight Remediation Fund**
Appropriation Name: **Detroit Demolition**
Funds Available: **\$14,275,824 as of March 14, 2025**

Tax Clearances Expiration Date: **11-25-25**

Political Contributions and Expenditures Statement:

Signed: **9-13-24** Contributions: **1 to Mayor in 2016, 1 to a Former CM in 2016, 1 to a CM in 2021**

Consolidated Affidavits

Date signed: **9-13-24**

- Covenant of Equal Opportunity
- Hiring Policy Compliance.
Employment Application complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record

Bid Information

Bids opened October 28, 2024 & closed on November 15, 2024. 10 Invited Suppliers; 3 Bids Received.

ALL Bids (without contingency):

Salenbien	\$24,014	[2% equalized bid \$23,533.72 for D-BB]
DMC Consultants	\$20,466.72	[15% equalized bid \$17,379.71 for D-BB, D-RB, D-HB, D-BSB, & C-WIB]
Homrich	\$37,932	[2% equalized bid \$37,173.36 for D-BB]

Contract Details:

Vendor: **DMC Consultants, Inc**
Amount: **\$22,513.39**

Bid: **Lowest**
End Date: **June 30, 2025**

Services & Costs:

Abatement \$6,840;	Demolition \$4,126.72;	Backfill & Grading \$5,000;
Site Finalization \$4,500;	10% Contingency \$2,046.67;	TOTAL \$22,513.39

*****This is a planned demolition that has not been completed yet. The Construction & Demolition Department will issue a Notice to Proceed to the vendor after the contract/PO is approved by Council. This property is Privately owned.**

Contract discussion continues onto the next page.

CONSTRUCTION & DEMOLITION – *continued*

3082044 100% Blight Funding – **To Provide a Planned Demolition for the Residential Property, 7606 Holmes.** – Contractor: DMC Consultants, Inc. – Location: 13500 Foley Street, Detroit, MI 48227 – Contract Period: Upon City Council Approval through June 30, 2025 – Total Contract Amount: \$22,513.39.

Certifications/# of Detroit Residents:

Certified as Detroit Based Business, Detroit Headquartered, Detroit Small Business, Detroit Resident, Minority-Owned Business Enterprise, Construction Workforce Investment Business until 10/24/25. Vendor indicates a Total Employment of 54; Number of Employees Assigned to Project: 8; Number of Detroit Residential Employees: 5.

GENERAL SERVICES

6004519-A1 100% City Funding – AMEND 1 – To Provide an Extension of Time Only for Waste Removal Services for the Fleet Operation. – Contractor: Birks Works Environmental, LLC – Location: 19719 Mt Elliott, Detroit, MI 48234 – Previous Contract Period: June 21, 2022 through June 6, 2025 – Amended Contract Period: June 21, 2022 through June 6, 2026 – Contract Increase Amount: \$0.00 – Total Contract Amount: \$685,980.00.

Funding

Account String: **1000-29470-470100-622100**
Fund Account Name: **General Fund**
Appropriation Name: **GSD Shared Services**
Funds Available: **\$6,060,092 as of March 14, 2025**

Tax Clearances Expiration Date: **11-22-25**
Political Contributions and Expenditures Statement:
Signed: **3-5-25** Contributions: **None**

Consolidated Affidavits

Date signed: **3-5-25**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application Complies
 Slavery Era Records Disclosure
 Prison Industry Records Disclosure
 Immigrant Detention System Record
Disclosure

Bid Information:

None. This is an amendment to an existing agreement.

Contract Details:

Vendor: **Birks Works Environmental, LLC** Amount: **+\$0.00; Total \$685,980.00**
End Date: **adds 1 year through June 6, 2026**

Services-remains the same:

The vendor will provide the collection and properly dispose of the following: waste oil, antifreeze, contaminated fuel, waste oil filters (crushed and uncrushed) and miscellaneous waste. Proper disposal of waste oil is recycling. Waste oil, antifreeze and contaminated fuel will be pumped from city storage tanks in bulk. Bulk product shall be priced by the gallon, either as a cost to pick up (antifreeze, waste filters and contaminated fuel) or as a price paid to the City per gallon picked up (waste oil). Filters and contaminated fuel will be picked up in drums supplied by the vendor.

In an emergency, the vendor must remove all waste within 24 hours after request by authorized City personnel. The city representative will coordinate a pickup time for emergencies. If the vendor causes a spill during pick-up, they are responsible for the cleanup of the spill.
Drum replacement is provided by the vendor.

Every two weeks, or as needed, the vendor shall collect oil at 6 locations:

Davison Yard- 8221 W. Davison; waste capacity 500 gallons
Street maintenance- 2633 Michigan Ave.; Waste capacity 1500 gallons
Russell yard- 5800 Russell; waste capacity 2000 gallons
Fire Apparatus- 1400 Erskine; Waste capacity 1,500 gallons
GSD Huber- m600 Huber; Waste capacity Misc Waste
Southfield yard- 12255 Southfield; Waste capacity Misc. waste

Fees-remains the same:

<u>Mon- Friday 8am- 5pm</u>	<u>Rate per hour</u>	<u>Non-Regular days & times Rate per hour</u>
Vactor Truck- State Licensed driver	\$110.00	\$130.00
Vacuum Truck w/ Operator	\$120.00	\$135.00
End Loader w/ Operator	\$90.00	\$115.00
Box/ Stake Truck w/ Driver Drum transfer	\$110.00	
<u>Disposal Services</u>	<u>Size</u>	<u>Cost</u>
Used Oil	Gallon	\$0.20
Non- Hazardous Liquid-sludge	Gallon	\$0.50
Non- Hazardous Paint waste	55 Gall Drum	\$45.00
Empty Oil Drums	Each	\$20.00
Waste Sampling & Testing, TCLP	Each	\$850.00
Oil Filter packs in 55 Gall Drum	Each	\$45.00
Misc. waste	Each	\$225.00

GENERAL SERVICES

6004566-A1 100% City Funding – AMEND 1 – To Provide an Extension of Time Only for Light Duty Vehicle Repair Service. – Contractor: Jefferson Chevrolet Co. – Location: 2130 E. Jefferson Avenue, Detroit, MI 48207 – Previous Contract Period: July 1, 2022 through June 30, 2025 – Amended Contract Period: July 1, 2022 through June 30, 2026 – Contract Increase Amount: \$0.00 – Total Contract Amount: \$2,051,000.00

Funding

Account String: **1000-29470-470100-622100**
Fund Account Name: **General Fund**
Appropriation Name: **GSD Shared Services**
Funds Available: **\$6,060,092 as of March 14, 2025**

Tax Clearances Expiration Date: **4-11-25**
Political Contributions and Expenditures Statement:
Signed: **5-17-24** Contributions: **None**

Consolidated Affidavits

Date signed: **5-17-24**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application Complies
 Slavery Era Records Disclosure
 Prison Industry Records Disclosure
 Immigrant Detention System Record
Disclosure

Bid Information:

None. This is an amendment to an existing agreement.

Contract Details:

Vendor: **Jefferson Chevrolet Co.** Amount: **+\$0.00; Total \$2,051,000**
End Date: **adds 1 year through June 30, 2026.**

Services-remains the same:

- **Provide light duty vehicle repair services, general and body, labor, and/or parts.**
- **These repairs will include: Epoke, Force America, Freedom 2, Gresen, Certified power electrical over hydraulic systems and relevant systems designed for granular product delivery and dispersion. Plow and scraper systems manufactured by Monroe, Henderson, Henke Root, Buyers and Western.**
- **All repairs have to be done within 3-5 business day. The warranty for repair work is for 12 months or 12, 000 miles, whichever occurs first upon completion of repairs and delivery of equipment to GSD's fleet management Division.**

Fees-remains the same:

- **General Repair Labor rate is \$96/hr.; Mon-Fri., 8am – 6pm.**
- **Body repair labor rate for Sheet Metal Refinish & Frame Gloss is \$40/hr. & \$65/hr. Mon-Fri., 8am – 6pm .**
- **Body repair towing service \$175 per vehicle.**
- **General Repair Towing service is \$175 one way.**
- **15% discount for New genuine, GM parts and 10% discount for new OEM Non-GM parts from manufacturer's list prices.**
- **Additional expenses not covered under specifications must be approved prior to work being performed and will be invoiced at Supplier price plus 25%.**

HOUSING & REVITALIZATION – *Waiver Requested*

6006998 100% Grant Funding – To Administer Distribution Processes for Home Based Child Care Start Up Grants. – Contractor: IFF – Location: 3011 W Grand Boulevard, Suite 1715, Detroit MI 48202 – Contract Period: Upon City Council Approval through April 30, 2025 – Total Contract Amount: \$175,000.00.

Funding

Account String: **2107-21128-290010-617900**

Fund Account Name: **Office of Grants Management Grants Fund**

Appropriation Name: **FY22 The Kresge Foundation Early Learning Grant - R-2203-291828**

Encumbered Funds: **\$179,286 Encumbered as of March 14, 2025**

Tax Clearances Expiration Date: **9-27-25**

Political Contributions and Expenditures Statement:

Signed: **2-26-25** Contributions: **None**

Consolidated Affidavits

Date signed: **2-26-25**

Covenant of Equal Opportunity

Grant - R-2203-291828

Hiring Policy Compliance;
Online Employment App Complies

Slavery Era Records Disclosure

Prison Industry Records Disclosure

Immigrant Detention System Record
Disclosure

Bid Information:

None, because this is a Notice of Intent to Sole Source for Home-Based Child-Care Provider Start-Up Grants contract in accordance with Detroit City Code Sections 17-5-12(g) and 17-5-154, only one source of supply is available.

According to OCP, “This sole source option is contemplated because of the perceived lack of interest, difficulty of the project, and the project delivery time (the final performance and report must be completed and delivered from the vendor by April 30, 2025).”

Justification for the Sole Source selection of for Vendor: IFF is uniquely positioned to support this grant. They are the Hope Starts Here Imperative Lead, focusing specifically on ensuring the City is creating safe and inspiring environments. They were also selected by the State of Michigan/MDE to provide the statewide administration of Learning Spaces and Caring for MT Future grants. They are the leader in Detroit in providing financial technical assistance which would be leveraged with this effort to provide business supports alongside these start up grants to ensure new and newly expanded home based child care businesses are successful.

Finally, IFF is committed to an intentional effort to maximize connectivity to other early childhood supports including our ECE focused Stronger Nonprofits Initiative (SNI) cohort forthcoming in Detroit, the Investing in America ECE partnership, and Imperative IV of Hope Starts Here. No other agency in Detroit is able to combine the ability to distribute and manage start up grants alongside additional business supports.

Background:

In Detroit, there are 37,000 children ages 0-5 that are in need of care. We currently have licensed childcare seats for 21,500 of those children. This means that Detroit must work to add an additional 15,500 seats in order to meet the current need. Broadly, the Office of Early Learning is working in three key areas to meet this need. This procurement is part of a broader plan from the Office of Early Learning that focuses on decreasing the childcare seat gap.

Contract Details:

Vendor **IFF**

Amount: **\$175,000**

Bid: **Sole Source**

End Date: **April 30, 2025**

Services:

Provide design and implement distribution process for Home Based Child Care Start Up Grants. This portion of the work to decrease the childcare seat gap comes from focusing on adding capacity to the home-based childcare landscape and is meant to provide start-up funding to new or newly expanded childcare

Contract discussion continues onto the following page.

HOUSING & REVITALIZATION – *Waiver Requested – continued*

6006998 100% Grant Funding – To Administer Distribution Processes for Home Based Child Care Start Up Grants. – Contractor: IFF – Location: 3011 W Grand Boulevard, Suite 1715, Detroit MI 48202 – Contract Period: Upon City Council Approval through April 30, 2025 – Total Contract Amount: \$175,000.00

Services – *continued*:

homes to cover a portion of their first month of operation costs along with other start-up needs they may have (rent/mortgage, health and safety materials, learning materials, etc.)

Using a distribution plan that is aligned with other major initiatives underway and/or forthcoming (e.g. Stronger Nonprofit Initiatives (SNI), Learning Spaces, and Investing in America) and working in partnership with the Office of Early Learning would work to establish base funding amounts based on the number of children served or licensed capacity. Once the base funds are determined an additional set of criteria will be used to calculate eligibility for additional funds focused on the goals of the city’s Office of Early Learning.

The Vendor will:

- **Work in partnership with the city of Detroit’s Office of Early Learning to develop a system model for start-up grant distribution to include:**
 - Clear tiers of awards based on specific eligibility criteria
 - Clear application process with options for pre-approved areas for spending
 - Administration process to include a one-time distribution model
 - Monitoring process
- **Work in partnership with the city of Detroit’s Office of Early learning to develop and collect data which includes:**
 - Immediate impact
 - Time needed to open or expand businesses
 - How the grant funds impacted that time
 - Final report expected delivery is April 15, 2025
- **Regular meetings with the Office of Early Learning as the program is launched**
- **Regular monitoring of grant recipients**
- **Reporting of grant recipients (business and quality measures)**

Fees:

80% of the funds will go directly toward home-based childcare providers for start-up funds.

Activity	Amount
Admin Fee (10%)	\$17,500.00
Staffing	\$11,000.00
Technical Assistance / Capacity Building Start-Up Grants	\$146,500.00
Total	\$175,000.00

HOUSING AND REVITALIZATION

6007040 Notification of Emergency – 100% City Funding – To Provide an Emergency Agreement For After Hours and Weekend Helpline Response Street Outreach and Transportation Coordination for Unsheltered Individuals and Families. – Contractor: Motor City Mitten Mission – Location: 24623 Harper Avenue, Saint Clair Shores, MI 48080 – Contract Period: Upon City Council Approval through June 28, 2025 – Total Contract Amount: \$250,000.00.

Funding

Account String: **1000-26361-360136-617900**
Fund Account Name: **General Fund**
Appropriation Name: **Detroit Housing Network GF**
Funds Available: **\$2,720,965 as of March 14, 2025**

Affidavits & Donations Disclosure

NOT required for a Notification to of Council for an Emergency Contract, but will be necessary once the contract is finalized.

Tax Clearances Expiration Date: **3-10-26**

Bid Information:

None. This is an Emergency Non-Standard Procurement to provide life-saving shelter, food, and clothing for Detroit residents facing homelessness. Dangers of people sleeping outside or in spaces without heat, especially during the winter months with low temperatures and inclement weather such as rain, ice, and snow.

An Informal bid was sent to Six (6) Vendors, only two (2) had the capacity to provide services. The bid Selection was based on the lowest bid.

Wayne Metropolitan Community Action Agency has not had the adequate staff to maintain their existing street outreach contracts. WMCAA leadership has stated that they had hiring issues and have to consistently pull staff from other teams in order to ensure that they have at least two staff to go into the field, as that is a safety requirement.

This is also supported by lower-than-expected invoices for these contracts, resulting in lower than expected spend. Therefore, adding a second team, that will require immediate deployment when a resident calls the helpline, is not possible.

**Motor City Mitten Mission hourly rate is \$125 per hour.
WMCAA hourly rate is \$177.32 per hour.**

Contract Details:

Vendor: **Motor City Mitten** Amount: **\$250,000**
End Date: **June 28, 2025**

Services:

- **Due to the tragic event that occurred on February 10th, the City is making a concerted effort to ensure that every unsheltered household (sleeping outside or in their vehicle) has a safe place to sleep at night.**
- **Part of this effort includes strengthening the after-hours Helpline response and transportation coordination, for unsheltered individuals and families in Detroit.**
- **Services will include an experienced street outreach provider, Motor City Mitten Mission, to respond to incoming calls from individuals and families seeking shelter from 6:00 pm to 8:00 am Monday-Friday and 24 hours on Saturday and Sunday. Additionally, the provider will be responsible for making appropriate referrals to shelters in Detroit and coordinating transportation for these individuals and families to the shelter locations.**
- **Transportation is oftentimes completed by community in-reach, where the outreach provider will physically go to the location of the unsheltered household, to provide them with resources and also transport them to the identified shelter location.**

Contract Discussion continues on the next page

HOUSING AND REVITALIZATION-cont.

6007040 Notification of Emergency – 100% City Funding – To Provide an Emergency Agreement For After Hours and Weekend Helpline Response Street Outreach and Transportation Coordination for Unsheltered Individuals and Families. – Contractor: Motor City Mitten Mission – Location: 24623 Harper Avenue, Saint Clair Shores, MI 48080 – Contract Period: Upon City Council Approval through June 28, 2025 – Total Contract Amount: \$250,000.00.

Services-cont.:

- **It is imperative that residents have access to a 24-hour resource after-hours and on the weekend - that can also provide transportation support for residents with transportation barriers. To accomplish this, an additional street outreach provider is needed through the end of March.**
- **The Goal of this project is to provide round the clock service for individuals and families in the Detroit, Highland Park, and Hamtramck areas that are experiencing unsheltered homelessness. These services will include answering all incoming calls during the contracted hours or responding back to voicemails within 2 hours, the ability to text with individuals seeking shelter in addition to voice calls, attempting diversion prior to shelter referrals, providing appropriate shelter referrals, if required, and coordinating transportation.**
- **Expectations are that those individuals calling in to the Detroit Housing Resources Helpline will be able to speak and/or text with a live person within 2 hours of initial contact, that those people that they speak to will be compassionate, knowledgeable, and use trauma-informed care.**
- **Further, it is expected that the people that answer the calls will have an intimate knowledge of the Detroit Homelessness milieu and will make appropriate referrals based on the demographics served by the various shelters and the shelters' geographic locations in relation to where the caller is calling from.**
- **Project materials such as phone lines will be provided by the Vendor. Materials for coordinating transportation will be the responsibility of the vendor.**
- **The Vendor will agree to having their phone number listed on the Detroit Housing Resources Helpline after-hours recording.**
- **The location for this work will be based in the Vendor's office/facility, and where street outreach is required, anywhere in the Detroit area.**
- **The project will be coordinated by the Housing and Revitalization Department's Homelessness Solutions Division, specifically their Street Outreach and Shelter groups.**

Fees:

- **\$125.00 per hour per 8-hour shifts to include weekdays, midnights and weekends**

POLICE – Waiver Requested

6004341-A1 100% City Funding – AMEND 1 – To Exercise One (1) Year Renewal for Electronic Reporting and Investigation System Services Pertaining to Stolen Goods. – Contractor: LeadsOnline, LLC – Location: 6900 Dallas Parkway, Suite 825, Plano, TX 75024 – Previous Contract Period: June 15, 2024 through June 15, 2025 – Amended Contract Period: June 15, 2024 through June 14, 2026 – Contract Increase Amount: \$185,470.00 – Total Contract Amount: \$520,804.00.

Funding

Account String: **1000-25310-310220-622302**
Fund Account Name: **General Fund**
Appropriation Name: **Safer Neighborhoods – DoIT**
Encumbered Funds: **\$5,188,909 as of March 14, 2025**

Tax Clearances Expiration Date: **5-30-25**

Political Contributions and Expenditures Statement:

Signed: **1-24-25** Contributions: **None**

Consolidated Affidavits

Date signed: **1-24-25**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Online Employment App complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record
Disclosure

Bid Information:

None, because this is an amendment to an existing contract to exercise the City’s 1-year renewal to extend the contract term by 1 year and add funds.

The software provides access to transactions: currently utilized for secondhand pawn scrap, metal recycler dealers, and eBav transactions to enter sales information electronically, which is used by detectives to track stolen items. Leads Online is the vendor that can supply the necessary software for the system that the Detroit Police Department currently uses. This system is for law enforcement, which provides rapid electronic access and critical information.

Contract Details:

Vendor: **LeadsOnline, Parent, LLC**

Amount: **Add \$185,470; Total \$520,804**

End Date: **Add 1 year; thru June 14, 2026**

Product/Services – remains the same :

Provide access to a web-based digital electronic reporting and criminal investigation system that provides up-to-date nationwide Transaction Data and other information from secondhand sellers and pawn dealers such as scrap metal processors, secondhand stores, pawn shops across the country, and eBay listings to document their transactions by entering Transaction Data into the System.

The Services will allow the City Law Enforcement Officials access to searching Transaction Data for information regarding criminal investigations and other matters from thousands of reporting businesses.

Services include training for an unlimited number of City Law Enforcement Officials through an online portal and by phone.

Vendor will also provide general support, troubleshooting, maintenance, including bugs, fixes, patches and similar enhancements. Support is available Monday through Friday, between 7:00 AM and 5:30 PM CST.

The City has the right to extend the term of this contract for up to 4 additional years

Amendment 1 Fees:

The City has opted to the 1-year renewal, which includes:

Leads Online Power Plus Investigation Service package (06/15/2025 – 06/14/2026) for \$185,470.

There are 3 additional 1-year renewal options remaining

Contract discussion continues onto the next page.

POLICE – continued

6004341-A1 100% City Funding – AMEND 1 – To Exercise One (1) Year Renewal for Electronic Reporting and Investigation System Services Pertaining to Stolen Goods. – Contractor: LeadsOnline, LLC – Location: 6900 Dallas Parkway, Suite 825, Plano, TX 75024 – Previous Contract Period: June 15, 2024 through June 15, 2025 – Amended Contract Period: June 15, 2024 through June 14, 2026 – Contract Increase Amount: \$185,470.00 – Total Contract Amount: \$520,804.00.

Fees – at the time of approval:

Pay Invoice for \$161,997 , dated 5/1/24 for service from 6/15/23 to 6/14/24 for LeadsOnline PowerPlus Investigation System Service Package.

Also included in the documents is a 1-year renewal invoice for the LeadsOnline PowerPlus Investigation System Service Package services to continue from 6/15/24 to 6/14/25 for \$173,337.

\$161,997 Invoice + \$173,337 Renewal = TOTAL \$335,334

*****If the City decides to opt-in to renewing the contract by 4 additional years, the fees per year are as follows:**

Leads Online Power Plus Investigation Service package (06/15/2025 – 06/14/2026)	\$185,470
Leads Online Power Plus Investigation Service package (06/15/2026 – 06/14/2027)	\$194,744
Leads Online Power Plus Investigation Service package (06/15/2027 – 06/14/2028)	\$204,481
Leads Online Power Plus Investigation Service package (06/15/2028 – 06/14/2029)	\$214,705

Additional Information:

6004341 was initially approved July 2, 2024 with LeadsOnline, LLC to provide Online Reporting System for all Pawn/Secondhand Stores and Scrap Metal Recyclers with Provides Nationwide Transaction Data for \$335,334; through June 14, 2025.

Other LeadsOnline, LLC contracts/POs:

3024789 was approved June 12, 2018 for \$102,588; through June 12, 2019.

3036087 was approved August 19, 2021 for \$102,588; through July 1, 2020.

3043471 was approved July 7, 2020 for \$105,666; through June 14, 2021.

3050160, corrected to 3081639 was approved June 15, 2021 and October 26, 2021 for \$108,836; though May 4, 2022.

PUBLIC WORKS - Waiver Requested

6007025 100% Major Street Funding – To Provide Emulsified Asphalt. – Contractor: Cadillac Asphalt, LLC
– Location: 670 S Dix Street, Detroit, MI 48217 – Contract Period: Upon City Council Approval for
a Term of One (1) Year – Total Contract Amount: \$657,500.00.

Funding

Account String: **3301-25190-193822-621900**
Fund Account Name: **Major Street**
Appropriation Name: **Streets & Rights of Way Management**
Funds Available: **\$24,549,963 as of March 14, 2025**

Tax Clearances Expiration Date: **5-29-25**

Political Contributions and Expenditures Statement:

Signed: **2-25-25** Contributions: **None**

Consolidated Affidavits

Date signed: **2-25-25**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Employment Application complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record
Disclosure

Bid Information:

RFQ opened January 28, 2025 & closed February 12, 2025. 52 suppliers invited to bid; 2 Bids Received.

Bids were evaluated based on price quote.

ALL Bids:

Ajax Paving Industries, Inc. \$1,326,250 [no equalization applied]
Cadillac Asphalt, LLC \$657,500 [bid reduced by 2% to \$644,350 for D-BB]

Contract Details:

Vendor: **Cadillac Asphalt, LLC**
Amount: **\$657,500**

Bid: **Lowest Responsible bid**
End Date: **1 year from Approval**

Products:

Furnish and/or deliver slow setting emulsified asphalt.

Vendor must be capable of allowing DPW to have the material loaded directly into City emulsion trucks at the vendor's Asphalt Plant, which must be located within 10 miles of City of Detroit limits. In addition, if requested the awarded shall also be capable of providing an applicator truck, and accompanying labor for directly spraying City streets, if desired by the Department of Public Works.

Vendor may be required to spray emulsion from applicator trucks onto City streets to prepare them for paving. The vendor shall furnish all labor, materials, and equipment necessary for the complete production, transportation, and application of the emulsion.

Fees:

- **\$6.60/gallon for Slow Setting Emulsified Asphalt, loaded into city owned distributor trucks, F.O.B. City pick-up from storage facility**
- **\$20/gallon for Slow Setting Emulsified, loaded into Vendor's application trucks, and sprayed onto various City streets.**

TOTAL Not to Exceed \$657,500

Detroit Certifications

Vendor is indicated to be certified as a Detroit Based Business.

Submitted as:

GENERAL SERVICES

6006291-A1 100% City Funding – AMEND 1 – To Exercise One (1) Year Renewal for Federal Lobbyist Services. – Contractor: Boundary Stone Partners, LLC – Location: 718 7th Street NW, #200, Washington, D.C. 20001 – Previous Contract Period: July 1, 2024 through June 30, 2025 – Amended Contract Period: July 1, 2024 through June 30, 2026 – Contract Increase Amount: \$210,000.00 – Total Contract Amount: \$420,000.00.

Should read as:

LAW

6006291-A1 100% City Funding – AMEND 1 – To Exercise One (1) Year Renewal for Federal Lobbyist Services. – Contractor: Boundary Stone Partners, LLC – Location: 718 7th Street NW, #200, Washington, D.C. 20001 – Previous Contract Period: July 1, 2024 through June 30, 2025 – Amended Contract Period: July 1, 2024 through June 30, 2026 – Contract Increase Amount: \$210,000.00 – Total Contract Amount: \$420,000.00.

*****Correction letter received 3/17/25.**

Funding:

Account String: **1000-28320-320055-613100**

Fund Account Name: **General Fund**

Appropriation Name: **Effective Governance – Legislative Services**

Funds Available: **\$187,500 Encumbered as of March 14, 2025**

*****Not sufficient funding available. LPD requested verification on 3/17/25**

Tax Clearances Expiration Date: **5-20-25**

Political Contributions and Expenditures Statement:

Signed: **5-6-24**

Contributions: **None**

Consolidated Affidavits:

Date signed: **5-6-24**

Covenant of Equal Opportunity

Hiring Policy Compliance;

Online Employment App Complies

Slavery Era Records Disclosure

Prison Industry Records Disclosure

Immigrant Detention System Record Disclosure

Bid Information:

None because this is an amendment to an existing contract to add funds and extend the term by 1 year. At the time of approval in June 2024, this vendor was the highest ranked bid of the 4 bids received.

Reason for Amendment: NOT Provided

Contract Details:

Vendor: **Boundary Stone Partners, LLC**

Amount: **Add 210,000; Total \$420,000**

End Date: **Add 1 year; thru June 30, 2026**

Services – remains the same:

As Detroit’s federal representative, Boundary Stone Partners would work to:

- **Serve as your liaison with the White House, congressional, and federal agency/regulatory officials**
- **Maintain regular communication with your congressional delegation**
- **Maximize the firm’s strong ties to congressional leadership, members of appropriating and authorizing committees, and federal agency officials to foster relationships that will help in achieving goals and enhance the reputation of Detroit in Washington, DC.**
- **Vendor will monitor all relevant legislation, congressional hearings, agency rulemakings, and stakeholder initiatives, and provide prompt updates on each.**
- **Throughout the appropriations process, they will provide detailed reports on House and Senate committee action on pending bills of interest to the City.**
- **Vendor will carefully analyze the funding levels and programmatic policy initiatives proposed by each chamber so that they can direct your actions to advocate for or against specific provisions as the appropriations process advances.**

Contract Discussion continues on the next page

LAW – *continued*

6006291-A1 100% City Funding – AMEND 1 – To Exercise One (1) Year Renewal for Federal Lobbyist Services. – Contractor: Boundary Stone Partners, LLC – Location: 718 7th Street NW, #200, Washington, D.C. 20001 – Previous Contract Period: July 1, 2024 through June 30, 2025 – Amended Contract Period: July 1, 2024 through June 30, 2026 – Contract Increase Amount: \$210,000.00 – Total Contract Amount: \$420,000.00.

Services - remains the same - *continued*:

- **Represent the City before appropriate federal agency representatives.**
- **Recommend and perform appropriate liaison and follow-up work with the Michigan Delegation, Members of Congress, Congressional staff, Administration officials, and agency representatives**
- **Provide early notification of upcoming federal funding and partnership opportunities, including White House initiatives.**
- **Monitor and provide analysis of pending legislation and budget proposals.**
- **Develop, advance, and advocate for proposals to Congress and Executive Branch agencies for initiatives in line with the priorities held by the City.**
- **Track and analyze key federal legislative, executive, or regulatory activity that might impact Detroit, and proactively advise and counsel City officials on the appropriate action.**
- **Prepare briefing and advocacy materials for City officials throughout each stage of the legislative process, from hearings to mark-ups and floor debate to conference negotiations.**
- **Assist in securing timely legislative and regulatory approvals on City projects.**
- **Aid City leadership and staff in arranging and conducting visits to Washington, DC**
- **Promote regionalism and coordinate with other stakeholders in Detroit to develop local partnership opportunities to maximize advocacy impact**

Fees – remains the same:

A monthly fee of \$17,500, inclusive of labor, profit, administrative and overhead fees, and other direct costs.

Amendment 1 Total: \$17,500 x 12 months = \$210,000

Additional Information:

6006291 was initially approved June 18, 2024 for \$210,000; through June 30, 2025.

PUBLIC WORKS - Waiver Requested

6007021 100% City Funding – To Provide Staffing Services for Public Lighting. – Contractor: VMX – Location: 19315 Livernois, Detroit, MI 48221 – Contract Period: Upon City Council Approval for a Term of Two (2) Years – Total Contract Amount: \$150,000.00.

Funding

Account String: **1000-29380-380010-617900**
Fund Account Name: **General Fund**
Appropriation Name: **Public Lighting – Administration**
Funds Available: **\$1,876,839 as of March 14, 2025**

Tax Clearances Expiration Date: **3-6-26**

Political Contributions and Expenditures Statement:

Signed: **2-25-25** Contributions: **None**

Consolidated Affidavits

Date signed: **2-25-25**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Employment Application complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record
Disclosure

Bid Information:

RFP opened December 20, 2024 & closed January 21, 2025. 216 Invited Suppliers; 1 Bid Received.

PLD has previously used this Vendor's services and PLD was satisfied with their performance. The previous PLD Staffing Services contract with VMX was 6005118, which was approved May 16, 2023 for \$80,000 for a 1-year term; through April 10, 2024. This vendor is based in Detroit; however, they are not CRIO-certified as a Detroit-Based Business.

Contract Details:

Vendor: **VMX**
Amount: **\$150,000**

Bid: **Sole Bid**
End Date: **2 years from Approval**

Products:

Supply personnel from 8:00 am to 4:00 pm Monday through Friday excluding City of Detroit holidays and excused days. The personnel should:

- **Have experience in sorting electrical wire and cable by various types, sized, and material.**
- **Be proficient with tools for cutting wire and cable.**
- **Be able to work without direct supervision and instruction.**
- **Be willing to operate remote control for gate allowing in only those pre-authorized by the City of Detroit Public Lighting Department (PLD).**
- **Capable of maintaining logs of entries and exits of those authorized to enter.**
- **Capable of maintaining logs of materials received (by length and or weight) and shipped out.**

Fees:

Provide Materials Handler at Mistersky 8:00AM – 4:00PM for \$37.20/hr. or outside regular hours for \$53/hr. TOTAL Not to Exceed \$150,000 during the 2-year term.