

COVID-19
Procurement and
Documentation

**Departmental Requirements** for Federal Reimbursement

City of Detroit





# **Agenda**

Introduction

2 Background

3 Process

4 Questions



# **Introductions**





**Marcel Evans** 



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**Andrea Veach** 



**Cassidy Wagner** 



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Dami Kehinde Email: dkehinde@guidehouse.com



# **Background**



# Why is this important?

### **Training Objectives**

- Address best practices to mitigate the risk of noncompliance with federal and state reporting requirements due to improper documentation;
- Provide departments with guidance on documentation review and approval for the vendors or contracts they manage.

### **Intended Outcomes**

- Ensure a streamlined reporting process that can maximizing federal reimbursement;
- Coordinate roles and responsibilities to eliminate duplication of efforts or documentation oversight;
- Reduce financial impact to the City's budget.



# **High-Level Process Overview**



If It's Not Documented, It Didn't Happen

### Requisition

(Departments with OCP support)

# Receipt/Acceptance of Goods & Services

(Departments accept quantity and quality of deliveries)

### Report to Funding Agencies (Guidehouse supports submission)

1

2

3

4

5

### **Procurement**

(OCP with Department support)

# Payment to Vendor

(Department approves payment and City issues payment)



# **COVID-19 Vaccination Planning**

Keeping Track of Expenses Separately

- In the eyes of the Federal government, COVID-19 response, COVID-19 Testing, and COVID-19 Vaccination are different activities.
- For this reason, they have established different sources of funding for each of these programs.
- In line with the Federal delineation of funding, City expenses should also be categorized as:
  - COVID-19
  - COVID-19: Testing
  - COVID-19: Vaccination
- All requisitions, purchase orders, invoices & receipts, must include one of the categories above.

If any items you are ordering will be used by the City in its effort to vaccinate staff or members of the community, these expenses need to:

- 1. Be identified as "COVID-19 Vaccination"
- 2. Have their own contract or PO
- 3. Be submitted in their own invoice (or equivalent documentation)

### Remember:

"If it's not documented, it didn't happen."



## Roles: Who is Involved



### Department

- Scope of Work
- Review and approval of receipts

### ODFS/OGA

- PRF review
- Req. creation

### OCP

- Procurement
- Creation & amendment of POs/Contracts



# Roles & Responsibilities - Department



The Department is responsible for drafting the scope of work for OCP to procure for goods & services. The Scope of Work and PRF need to be specific so OCP can properly procure and document the goods and services in the PO/contract. The Department reviews the content of the Contract/PO to ensure it has the agreed upon details for goods/services provided. Documentation for receipting submitted by the Department must be specific, *i.e.*, the packing/delivery slips indicate the QTY received, date received, and signature of person reviewing the documentation to be used to enter the receipt and documentation into Oracle. If the Department makes any changes to the agreed upon services, the Department will need to coordinate with OCP to update the Contract/PO. For example, if a Department approves OT for services provided but the Contract/PO does not include that OT services and the associated OT rates, then this invoice for OT is technically non-compliant.



- Creation of a Scope of Work
  - Ensure that the Scope of Work and included PRF are specific.
- Review content of Contract/PO
  - Ensure that the Contract/PO fulfills the needs laid out in the Scope of Work.



- Review invoices/supporting documentation to ensure that they are complete, correct, and submit within 5 business days to ODFS for receipting.
  - The invoices can be reviewed after vendor uploads invoices to system through PO or AP Inquiry or by requesting invoices from vendor.



- Changes to Scope of Work require coordination with OCP.
  - Work cannot continue until changes to PO and Contracts are confirmed.
  - This includes rates, service delivery dates, locations, etc.

# Roles & Responsibilities - ODFS/ODG



ODFS/ODG is responsible for the creation of requisitions. (The department's involvement is the submission of the SOW and PRF).

If there are any issues with the creation of requisitions ODFS will coordinate with Department (some examples of issues include- additional details needed on what is being requested, where goods/services will be used, length of time services are needed etc.). This should be on PFR - ODFS is responsible for making sure that the PRF is filled out completely before it is attached to the requisition.



- Creation of Requisitions
  - Utilize Scope of Work with completed PRF/PRQ from Department



- ODFS will coordinate with Department.=
  - Coordinate any additional details needed on what is being requested, where goods/services will be used, length of time services are needed etc.



# Roles & Responsibilities - OCP



OCP is responsible for procuring of the goods/services, finalizing the POs/Contracts, and amending them as needed. OCP is also responsible for ensuring that the Department and vendors are following the City's procurement processes and documentation requirements.



- Finalize the POs/Contracts and amend them as needed.
- Ensure that the Department and Vendors are **following the City's procurement processes** and documentation requirements.
- Cost analysis for procurements over \$250k for compliance to FEMA guidelines.



- Limit the use of NSP forms
  - They should only be used for requests for sole source procurements. A cost analysis is required. Emergencies are handled per Ordinance, Section 18-5-21 whereby the Chief Procurement Officer or its designee can declare an emergency procurement without City Council approval. Instances of urgent needs due to lack of planning will not be classified as emergencies.



 Handle Change Orders for any necessary changes to the agreed upon Scope of Work.



# **Upcoming Vendor Trainings**



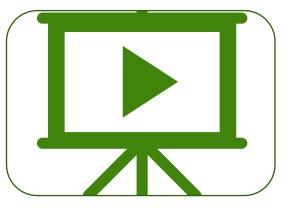


# Guidehouse & OCP will train Vendors

Trainings with current vendors to be held in late January or Early February.

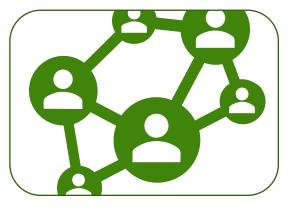
Documentation requirements will be included with all RFPs/RFQs going forward.

Contract language to be revised to include "lack of adherence to requirements could delay payment."



### Documentation Requirements will be publicly available

Trainings & resources will be made available on the City's website.



# Coordination between OCP & Departments

Ensure that vendors are aware of resources that are available.

For questions or comments vendors will be able to email procurementinthecloud@d etroitmi.gov or call 313-224-1500.



### **Checklists**



Materials & Supplies

**Contractual Services** 

Deliverable
Based
Contracts



### **Checklists**





#### **MATERIALS & SUPPLIES**

FINAL DRAFT

**DEPARTMENTS** 

### COVID-19 Invoice Review - City Internal

FOR USE REVIEWING MATERIALS AND SUPPLIES INVOICES

This checklist outlines required information for any invoice submitted for payment to the City for COVID-related services. These requirements also apply to departments that are incurring COVID related expenses. We have a team of experts helping us maximize our ability to receive funding from the Federal government and request that the items below be completed before submission for payment to OGA. For document retention purposes please forward all reviewed invoices (or equivalent documentation) to ODPS for upload to Oracle.

We look forward to your support as we comply with Federal requirements for COVID-19 recovery.

	SE	CTION 1 - BASIC INVOICE REVIEW		
		Sales Tax The City of Detroit is a sales-tax exempt entity. Please review that no sales tax has been charged on invoices.		Dates All invoices submitted must be within the contract performance period. Please review all invoice dates against contracts on file.
3. 80	SE	CTION 2 - MATERIALS AND SUPP	LIES:	PRICES AND FEES
		Scope of Contract/PO Please confirm that invoices received from vendors match with the scope of the Requisitions and POs in the system.		Reconciliation of Charges Please verify that all charges on the invoice rnatch the rates established in the PO/Contract with the vendor.
		Shipping Costs and Customs Shipping costs are allowable as a stand- alone item. Additional charges, such as customs fees, are also eligible as long as its itemized on the PO.		Description of Supplies All supplies should be detailed and itemized on the invoice. Cleaning supplies must be listed by brand name.
ָ װ	SE	CTION 3 - ADDITIONAL DOCUMEN	ITATI	ON
		Shipping Slip/Bill of Lading Please attach the shipping slip or bill of lading certifying that all items have been received. This is especially important for PPE purchases. Department representatives should sign and date the receipt to confirm quantities.		Administrative Charges Please request that any lines for Administrative Costs are iternized. This can be done once per PO/Contract. (See Section 4 for information about employee time).
[5]	SE	CTION 4 - PERSONNEL TIME		
-		Basic Information All timesheets should include an employee's name, dates worked, and a manager's date/signature.		Description of Activities The description of activities reported on timesheets needs to match the scope of work in the vendor's contract.
		Rate Sheets Any rates in a vendor invoice need to be double-checked against timesheets and rate sheets on file to ensure contract compliance.		Signatures Timesheets must be certified by the employee and a manager. The name, signature, and signature date must be legible and clear. * A sample timesheet with notes has been provided for review

Page 1 of 2

# **Material & Supplies Checklist**



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# **Material & Supplies Checklist**



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# Materials & Supplies Example



PACKIN  11200 E. 210 Highway  Kausas City MO 64161  Ship To:  MPD ADMIN  1600 W Lafayette Blvd  Detroit MI 48216 1928  ATTN: RAINA BAXTER  Sold To:  C OF D MUNICIPAL PARKING	BOX	PO Nur P Delivery Nur ainger Account N	mber 2 mber ( umber ( aller 1 mber mber	427- 3042569 546377332 084227701 LOLA CL	4	TO THE REAL PROPERTY.
Ship To:  MPD ADMIN  1600 W Lafayette Blvd Detroit ATTN: RAINA BAXTER  Sold To:	A/I Gu P	PO Nur P Delivery Nur ainger Account N Ca O Refease Nur Oject / Job Nur Departr Order Date & 1	mber 2 mber ( umber ( aller 1 mber mber	3042569 646377332 084227701	4	-
Ship To: MPD ADMIN  1600 W Lafsyette Blvd Detroit MI 48216 1928 ATTN: RAINA BAXTER  Sold To:	P Pro	P Delivery Nun ainger Account N Ci O Release Nun Dject / Joh Nun Departr Order Date & 1	mber ( umber ( aller 1 mber mber	646377332 084227701	4	
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Detroit MI 48216 1928 ATTN: RAINA BAXTER  Sold To:	Pro	oject / Job Nui Departi Order Date & 1	mber			
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Detroit MI 48216 1928 ATTN: RAINA BAXTER  Sold To:	, (	Order Date & 1				
Sold To:	٦   `		me (	STREET, SQUARE		
	7		Date of	03/13/2020		
		Requisiti		1.7 60/21	,	
C OF D MUNICIPAL PARKING	_ 1 1	Vendor Nue				
	-	Employee Cor				
				IPS GROU	JND	
1600 W LAFAYETTE BLVD	1 5	Order T	ype S	H		
DETROIT MI 48216-1928	0	lehit / Credit C	ode Z	045		
	Please r	eference APDE	LIVERY	VI VIBER	6463773321 or	l all
	- Cameridia	ice and correspon	wlence.			
	Vour Ore	ler Number is:	13	377891947	1	
		Shipped				
PO Line Item # Item Description	Quantity	from other	Back-			
10 3LFX7 PK5 Prprotd Trgr Spray Btl 24 oz.	Shipped	The second line is not a second line in the second line in the second line is not a second line is not a second line in the second line is not a second li	Ordered	d Tax	Unit Price	Tot
	5	0	0	E	13.54	69.7
Grainger Part Nbr: 3LFX7 Customer UOM: EA TK39337857T F	Prenciated T-					
•	reprinted ()					
		' RECEIV	/FD N	IAR 19 M	FRee	
ctivity: Additional Cleaning / Disinfection Su	ipport ar	nd Service	es K	HU TA W	:0	
ctivity. Additional oleaning / Bisinicotion of	apport di	id Octivito	P	0/		
ocation: 1600 W Lafayette Blvd, Detroit, M	I 48216	0	0	1		
		Harm	9	14	10	

cking slip is clear and labeled properly

- Department signoff with date
- Location where are items are being used
- Quoted rates match contract or PO
- \*Packing slips do NOT need prices. But any information needs to be consistent.
- If a Bill of Lading, we need to see quantity and description.



# Materials & Supplies Example

Purchase Order

Change Order Contract Agreement

Purchase Order Date

Purchase Order Amount

DEPT DET

P.O. BOX 83689

CHICAGO, IL 60696

Ship To GSD RECREATION-Door Dock GSD RECREATION - DOOR DOCK

DETROIT, MI 48201

UNITED STATES

100 ELIOT - DOOR DOCK

Supplier STAPLES BUSINESS ADVANTAGE

Cathy Peterson-Jennings

3043453

6000576

54.78 USD

23/APR/2020





Sold To City of Detroit

COLEMAN A YOUNG MUNICIPAL CENTER

2 WOODWARD AVENUE, STE 1200 DETROIT, MI 48226

Bill To **FIN Acct Pay** 2 WOODWARD AVE DETROIT, MI 48226

ATTN: ACCTS PAYABLE UNITED STATES Notes USD = US Dollar

Contract Purchase Agreement for the purpose of Catalog Punch Out Process

Payment Terms Freight Terms Avesha Harris Lowest Cost Carrier 1-313-628-0207

Line	Item	DeliveredTo	Price	Quantity	UOM	Ordered
1	Interplast 21"H x 11.5"W Shopping Bags, White, 900/Carton (THW1VAL)	Steward, Bianca	27.39	2	EA	54.78
	Supplier I	Item 721668				
	Supplier Configuratio					

### Note:

Requisitions need to have different goods on separate lines. They cannot be grouped onto a single line.

Guidehouse

DETROIT	Procureme	int Keque	SC FOITH		
1. DEPARTMENT	GSD	number) GAA besi	5. PROCUREMENT REQUEST		
2. DIVISION	Recreation Erin Casey		6. REQUEST FOR PROPOSAL (RFP) 7. REQUEST FOR QUOTATION (RFQ)		
3. REQUESTOR					
4. PHONE NUMBER		Trepres -	8. BLANKET PURCHASE AGREEMENT (BPA) (EX. STAPLES)	×	
DESCRIPTION OF REQUI	A CONTRACTOR OF STATE	COVID: Plastic O	Grocery Bags to be used for emergency fo	od	
Please <u>attach</u> Scope of Work and/or Specifications.		2 boxes of 900 ct. grocery bags.			

- Shopping bags were used for the MDE food program (Who)
- Shopping bags were used for food distribution (What)
- Shopping bags were used at food distribution centers - add locations (Where)
- Shopping bags were used five days a week from April – June (When)

# Q&A



### **Checklist**

# Contractual Services

CONTRACTUAL FINAL DRAFT DEPARTMENTS

### COVID-19 Expense Review - City Internal

FOR USE REVIEWING GRANT FUNDED CONTRACTUAL SERVICES

Supporting Documentation

This checklist outlines required information for any invoice submitted for payment to the City for COVID-related services. These requirements also apply to departments that are incurring COVID related expenses. We have a team of experts helping us maximize our ability to receive funding from the Federal government and request that the items below be completed before submission for payment to OGA.

SECTION 1 - BASIC INVOICE (OR EQUIVALENT DOCUMENTATION) REVIEW

Description of Work & Dates

We look forward to your support as we comply with Federal requirements for COVID-19 recovery.

	an invoice and ensure they can answer the question: "What are we paying for?" Department are entitled to request additional documents from the vendors.		matches the scope of the vendor contract and is within the contract performance period. Please review all invoice dates against contracts on file prior to approval for payment.
	Sales Tax The City of Detroit is a sales-tax exempt organization. Please review that no sales tax is charged on invoices.		Document Retention After reviewing vendor submission ensuring that all documentation submitted is forwarded to ODFS for upload into Oracles receiving module.
SEC	TION 2 - SERVICE CONTRACT RA	ATES,	, COSTS, AND FEES
	Subcontractors Documentation requirements are passed down to subcontractors. Please request supporting documentation from primary vendor.		Administrative Charges Please request that any lines for Administrative Costs are iternized. This can be done once per PO/Contract. (See Section three for guidance on labor).
	Profit Rates and Mark-up Cost If an invoice includes a separate line for profits or mark-ups on expenses, please double-check this has been negotiated in the vendor contract. If not negotiated, please contact the Office of Contracting and Procurement immediately.		Supply Charges Any items vendors purchase to complete their work must be itemized and an allocation of the cost to the City must be provided with no mark-up. For disinfection supplies, please review that a brand name was provided.
	Invoice Rate Units The rate units on the invoices need to match contract rate units. For example, "per hour" or "sq. ft." This is especially important for disinfection contracts.		Employee Premiums If the vendor has included payroll premiums in their billing, please double-check this has been negotiated in the vendor contract. If not negotiated, please contact he Office of Contracting and Procurement immediately. E.g. Emergency Pay or Overtime Pay.
	Mobilization, Fuel, Mileage Check that this is a billable item previously negotiated in the vendor's contract. Charges related to travel and mobilization to service locations will only be reimbursed by FEMA at the GSA established rate of \$0.575/mile (as of 12/18/2020).		Locations & Travel Please ensure that vendors are providing support for the mileage charges on their invoices. A Google Maps/MapQuest print out showing distances traveled with departure/arrival addresses and dates is required.  *A sample travel log with notes has been provided for review





# **Contractual Checklist**



SECTION 1 - BASIC INVOICE (OR EQUIVALENT DOCUMENTATION) REVIEW							
	Supporting Documentation  Departments should review all line items in an invoice and ensure they can answer the question: "What are we paying for?"  Department are entitled to request additional documents from the vendors.		Description of Work & Dates Please ensure that the description of work completed matches the scope of the vendor contract and is within the contract performance period. Please review all invoice dates against contracts on file prior to approval for payment.				
	Sales Tax The City of Detroit is a sales-tax exempt organization. Please review that no sales tax is charged on invoices.		Document Retention  After reviewing vendor submission ensuring that all documentation submitted is forwarded to ODFS for upload into Oracles receiving module.				



# **Contractual Checklist**



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# **Contractual Checklist**



Ō	SECTION 3 - TIMESHEETS & TIME TRACKING								
		Basic Information All timesheets should include employee name, dates worked, and manager date/signature.		Time Reconciliations  Before submitting for payment, please ensure hours billed reconcile with total hours on timesheets.					
		Rate Sheets  Any rates in a vendor invoice need to be double-checked against timesheets rate sheets on file to ensure contract compliance.		Description of Activities  The description of activities reported on timesheets needs to match the scope of work in the vendor's contract.					
		Signatures Any timesheets must be certified by the employee and a manager. The name, signature, and signature date must legible and clear.  * A sample timesheet with notes has been provided for review		Certification of Work  If you have any concerns about the quality of work, or whether the work was completed, please contact the Office of Contracting and Procurement immediately. For all claimed work in City facilities, please reconcile against any building sign-in sheets.					



# **Timesheet Needs Summary**

- Timesheets
  - Sign-in and sign-out with hours worked
  - Activities done if there is variation within the PO
  - Name
  - Position (if needed to determine rate)
  - Representative from Vendor must sign timesheets verifying the hours have been completed

- Invoice
  - Itemized list of individuals with total hours for each, rate, and total amount billed
  - Must reconcile with Timesheet
  - Invoice signed by COD representative ensuring that the hours were work and they were within the Scope of Work

- PO/Contract
  - Rates for each worker
  - Scope of Work: Time of Service, Activities, Locations



# Contractual Example- I



Description of require	COVID-19;Vendor to provide shredding services and pick up of sensitive files from the State Fairground COVID-19 Testing Location						
	Attached Scope of Work, Specifications or Quote/Proposal				10		
Purpose for procurem	Testing results need to be securely picked up and disposed of from the State Fairground Testing Location. The City of Detroit will apply for reimbursement from a federal COVID-19 funding source.						
One time or ongoing p	urchase		One time				
Current Contract?	□YES	⊠ NO	Contract #:				
Suggested Vendor?	⊠YES	□NO	Grosse Pointe Storage/Security Archives				
Sole Source/Emergence	y? □YES	⊠ NO	If Yes, attach copy of Non Standard Form				
When are goods/servi	ces needed?		As soon as possible.				
Grant Funded?	□YES	□ NO	If Yes attach copy of Approved Grant Budget				
Funding Plan	reclass to	state testir	ng grant, a	ppn TBD			
FUND APPRN CENT	OBJECT	PROJECT	ACTIVITY	INTRAFUND	FUTURE	DOLLAR VALUE	
1003 20785 3500	11 617900	350999	00000	0000	000000	\$1,650.00	
Approvals				•		•	
					8-6-2	2020	
Department Approval					Date		
		kati	erli boun	ds	8/28/2020		
OGM Approval (if gran	t funded)				Date		

ORACL	Œ.									
Requisition	483139	)	(1,650 US	D)		R	eport D		11/24/20 10:07 F GMT+00:00 1 of 2	PM
. Ei	ioning BU ntered By Status escription	Approved FY 21; CO POINTE STORAGI ARCHIVE AND DISP MEDICAL STATE FA TESTING FOR REIM	H COLEMAN  OVID-19; GRO  E/SECURITY S; SHREDDIN  OSAL OF  RECORDS A  AIR GROUND:  SITE; WILL A  MODITION OF TENT  OVID-19 FEDE	NG .T S PPLY T		equisition Am Approval Am Procurement Justific	ount ount Card	1,650 1,650 POIN ARCI DISP RECO GRO APPL FROI FUNI	1012  JUSD  JUSD  COVID-19; GR  TITE STORAGEIS; HIVES; SHREDD  OSAL OF MEDIC  ORDS AT STATE  UNDS TESTINE  JUNDS TESTINE  M COVID-19 FEE  DING SOURCE ( ACHMENTS)	ECURITY ING AND CAL FAIR SITE; WILL RSEMENT DERAL
Emergency Re	equisition		SOURCE	IVAL		Funds §	tatus	Liquid	,	
Attachments										
Title		File Nam	e or URL			Description				
Grosse Pointe Stor quote.	rage -	Grosse P	ointe Storage	- quote.pdf						
Grosse Pointe Stor 8-	rage - PRF	Grosse F signedKE	ointe Storage 3.pdf	- PRF 8-6-20	)20-					
Lines										
Line Item	Descrip	tion	Category Name	Quantity	UOM		Amo (USE		Status	Funds Status
1		SSE GE/SECU RCHIVES; DING SPOSAL DICAL DS AT	962.69 Records Manageme nt and Disposal			USD	1,650	J	Approved	Liquidate



# Contractual Example- I



3045162

01/SEP/2020

1.650.00 USD

### Review of Statement of Work

City of Detroit (State Fair 19 Dest) Attn: Leonard Jones 2 Woodward Avenue Detroit, MI 48226 City of Detroit (State Fair 19 Dest) - Weekly Bin Rotation @ \$25 per bin • July Invoice #0000822 (outstanding) \$400.00 August Services – 4 bins \$400.00 September Services – 2 bins \$250.00 October Services – 2 bins \$200.00 November Services – 2 bins \$200.00 December Services – 2 hins. \$250,00 Bin Rotation Service Total \$1,650.00

Bin quantities do not tally

– unclear if quote is for
weekly/ monthly services



Purchase Order: 3045162

Date: 09/01/2020



Sold To City of Detroit

COLEMAN A YOUNG MUNICIPAL

CENTER

2 WOODWARD AVENUE, STE 1200

DETROIT, MI 48226

Bill To FIN Acct Pay 2 WOODWARD AVE

ATTN: ACCTS PAYABLE DETROIT, MI 48226 UNITED STATES

Notes USD = US Dollar

O for payment of FY 21; COVID-19; GROSSE POINTE STORAGE/SECURITY ARCHIVES; SHREDDING AND DISPOSAL OF MEDICAL RECORDS AT STATE FAIR GROUNDS TESTING SITE; WILL APPLY FOR

Purchase Order

Change Order

Supplier Grosse Pointe Storage/Security Archives

11850 EAST JEFFERSON

DETROIT, MI 48214

**18100 MEYERS** 

UNITED STATES

DETROIT, MI 48235

Ship To GSD Admin

Revision

Purchase Order Date

Purchase Order Amount

REIMBURSEMENT FROM COVID-19 FEDERAL FUNDING SOURCE. See attached

Procurement Specialist Supplier Number Payment Terms Freight Terms FOB Shipping Method
SHDE GENTRY 2042549 Net 30 Account of Delivered Lowest Cost Carrier
Seller

Attachr	ments			
Type	File Name or URL	Title	Description	
File	Grosse Pointe Storage - quote.pdf	Grosse Pointe Storage - quote.		

Line	Item	DeliveredTo	Price	Quantity	UOM	Ordered
1	FY 21; COVID-19; GROSSE POINTE STORAGE/SECURITY ARCHIVES; SHREDDING AND DISPOSAL OF MEDICAL RECORDS AT STATE FAIR GROUNDS TESTING SITE; WILL APPLY FOR REIMBURSEMENT FROM COVID-19 FEDERAL FUNDING SOURCE	COLEMAN, DEBORAH	1,650.00			1,650.00

# Contractual Example- I



City of Detroit (State Fair 19 Dest) Attn: Leonard Jones 2 Woodward Avenue Detroit, MI 48226

City of Detroit (State Fair 19 Dest) – Weekly Bin Rotation @ \$25 per bin

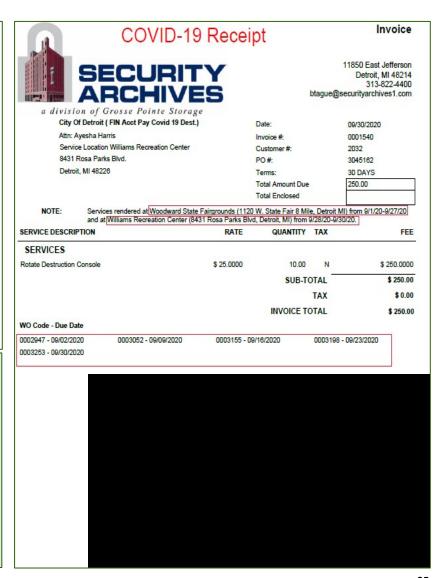
•	July Invoice #0000822 (outstanding)	\$ <del>4</del> 00.00
•	August Services – 4 bins	\$ <del>4</del> 00.00
•	September Services – 2 bins	\$250.00
•	October Services – 2 bins	\$200.00
•	November Services – 2 bins	\$200.00
•	December Services – 2 bins	\$250.00

Bin Rotation Service Total

\$1,650.00

# Discrepancies between Invoice & SOW

- Multiple locations on invoice
- # of bins on invoice does not match
   # of bins being billed on SOW
- What quantity should be billed- per week or per bin or per month

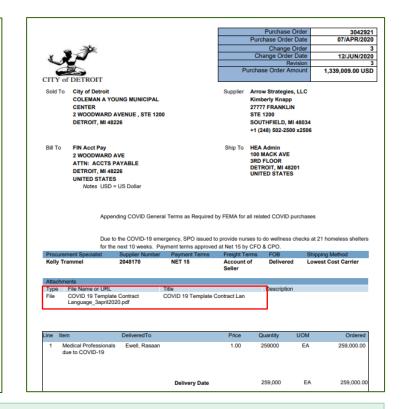


Guidehouse

# **Contractual Example-II**



DETROIT	Procurent	ent Request Form	
1. DEPARTMENT  Covid-19  Funding	HEALTH Budget Period: 6/1/20-6/	5. PROCUREMENT REQUEST >	<
2. DIVISION	OPERATIONS	6. REQUEST FOR PROPOSAL (RFP)	
3. REQUESTOR	Angelique Rodriguez-Edg	ge 7. REQUEST FOR QUOTATION (RFQ)	
4. PHONE NUMBER	313-876-4306	8. BLANKET PURCHASE AGREEMENT (BPA) (EX. STAPLES)	
9. DESCRIPTION OF REG GOODS/SERVICE Please <u>attach</u> Scope of Specifications		Funding is intended to support medical support services de to manage the Detroit Health Department's quarantine/isc sites, rapid clinic, and drive thru testing sites in various cap including RNs, LPNS, and MAs.	olation
10. FREQUENCY?			
10. FREQUENCY? 11. DATE GOODS/SERV	ICES NEEDED?	As soon as possible	
11. DATE GOODS/SERV	Agentas premius accessor	As soon as possible  Contract #	
***************************************	r? YES NO	8 4755 4575(1775) • • • • • • • • • • • • • • • • • • •	

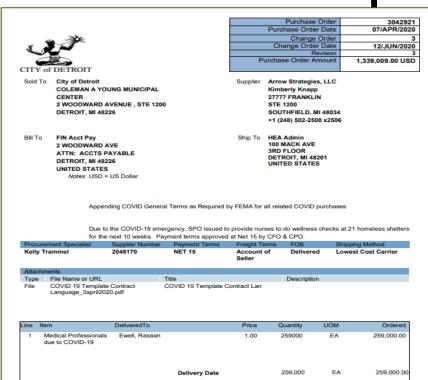


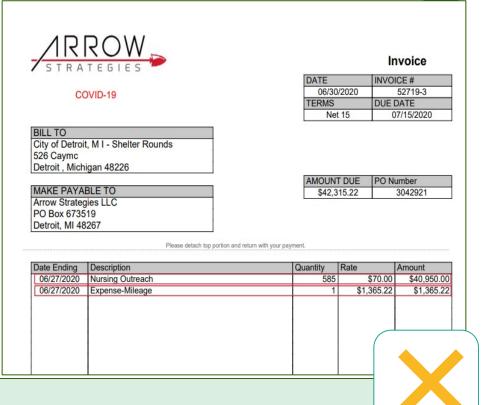
- Locations should be attached to the PO
- The rates for RNs, LPNs and Mas should also be included specific to the locations served



# **Contractual Example-II**







- Timesheets should be included noting who provided Nursing Outreachare these RNs, LPNs or MAs?
- Timesheet should include where services were provided, for example Monday June 22<sup>nd</sup>, Shelter A- Address- 2LPNS, 3 RNs



# Contractual Example- II





### Arrow Strategies Rate and Fee Agreement

#### 3/16/2020 Initial Quote

"... 12 Clinical Nurses for your Outreach project starting tomorrow morning {3/17/2020}. For complete transparency we are compensating our clinicians at \$50 hourly, with mileage reimbursement and a Stipend of \$125 to replace any clothing that will be discarded after this outreach project. I am also asking for a 1-time administrative fee of \$1,500 that will cover the cost of our expenses. You have also agreed to reimburse our staff the cost for a "no touch thermometer" should they purchase one that they would like to use, at their local drug store this evening."

### 3/23/2020 Next Rate Change

\$70 per/hr for clinical nurses based on Net 15 days payment terms \$125 stipend one-time fee per nurse Mileage

### 3/27/2020 Medical Assistants

\$30 per/hour No Stipend or mileage

### 7/1/2020 Contract Pricing

RN \$70 per/hr for clinical nurses LPN \$65 per/hr for clinical nurses MA \$30 per/hr for clinical nurses



- Admin fee: A breakdown of what makes up this cost will need to be provided- for example: legal fees, payroll processing etc., timesheets can be used to support this cost (as applicable)
- For supplies receipts are needed before the City reimburses for these costs
- Need to identify how long stipend is considered as an eligible expense
- Mileage report will be needed and will need to be based on GSA fuel rates.



### Checklist

# Deliverable Based Contracts



FINAL DRAFT

DEPARTMENTS

### .COVID-19 Invoice Review - City Internal

FOR USE REVIEWING DELIVERABLE SERVICES INVOICES

expenses, for example travel and printing,

additional documents from the vendors if

will require supporting documentation.

Departments are entitled to request

there are any doubts.

This checklist outlines required information for any invoice submitted for payment to the City for COVID-related deliverables. These requirements also apply to departments that are incurring COVID related expenses. We have a team of experts helping us maximize our ability to receive funding from the Federal government and request that the items below be completed before submission for payment to OGA.

We look forward to your support as we comply with Federal requirements for COVID-19 recovery.



#### SECTION 1 - STATEMENT OF WORK REVIEW

Scope of Work Please ensure that the scope of work is clear, complete, and matches the vendor contract.	Description of Work & Dates For deliverable based contracts, please include percentage of task completed and the correlated amount spent. All invoices submitted must be within the contract performance period. Please review invoice dates against the original contract. Invoice ar contract reconciliation are required before payment issued by the City.
Supporting Documentation Departments should review all line items in the invoice to ensure they can answer the question: "What are we paying for?" Departments are entitled to request additional documents from the vendors if there are any doubts.	Document Retention After reviewing vendor submission ensure that all documentation submitted is forwarded to ODFS for upload into Oracles receiving module.



#### SECTION 2 - SERVICE CONTRACT RATES, COSTS, AND FEES

Detailed Budget The budget provides an overall project cost and an iternized cost per task. Charges in the invoice must match the detailed budget agreed to in the contract.	Invoice Each invoice must display the contract/PO number and the period of performance for reference. Invoices are only approved once signed and dated by the department, confirming satisfaction with task progress or confirmation of received deliverables.
Incidentals If negotiated in the contract, additional	Administration and Other Charges  Any administrative charges on an invoice must be

Any administrative charges on an invoice must be itemized and documented. Unless negotiated and approved in the vendor contract, mark-up on prices is strictly prohibited. If you have any questions regarding pricing contact your contract manager in the Office of Contracting and Procurement for support.

Page 1 of 2



# **Deliverable Based Contract Checklist**



SEC	CTION 1 - STATEMENT OF WORK	( RE	/IEW
	Scope of Work Please ensure that the scope of work is clear, complete, and matches the vendor contract.		Description of Work & Dates  For deliverable based contracts, please include percentage of task completed and the correlated amount spent. All invoices submitted must be within the contract performance period. Please review invoice dates against the original contract. Invoice and contract reconciliation are required before payment is issued by the City.
	Supporting Documentation Departments should review all line items in the invoice to ensure they can answer the question: "What are we paying for?" Departments are entitled to request additional documents from the vendors if there are any doubts.		Document Retention After reviewing vendor submission ensure that all documentation submitted is forwarded to ODFS for upload into Oracles receiving module.



# **Deliverable Based Contract Checklist**



S	ECTION 2 - SERVICE CONTRACT	RATES, COSTS, AND FEES
	Detailed Budget The budget provides an overall project cost and an itemized cost per task. Charges in the invoice must match the detailed budget agreed to in the contract.	Invoice Each invoice must display the contract/PO number and the period of performance for reference. Invoices are only approved once signed and dated by the department, confirming satisfaction with task progress or confirmation of received deliverables.
	Incidentals If negotiated in the contract, additional expenses, for example travel and printing, will require supporting documentation. Departments are entitled to request additional documents from the vendors if there are any doubts.	Administration and Other Charges  Any administrative charges on an invoice must be itemized and documented. Unless negotiated and approved in the vendor contract, mark-up on prices is strictly prohibited. If you have any questions regarding pricing contact your contract manager in the Office of Contracting and Procurement for support.
	Confirmation of Delivery Confirmation of task and deliverable completion must be signed and dated by the receiving department. The date should be the day the deliverable is received. For printed materials a link to the deliverable should be provided.	Monitoring Report  This report provides a status update on the project's deliverable. The report should summarize the work completed by the vendor during the invoicing period and show the percentage of the task remaining.



## **Deliverable Based Contract Checklist**



-	SEC	CTION 3 - TEAM MEMBERS AND	PER	SONNEL
		Staff Members  Departments should ensure that time records are provided and rates for employees match the original contract. If there are any discrepancies, please notify your contract manager in the Office of Contracting and Procurement.		Sub-Consultants/Sub-contractors  Departments must review time records and rates for any contracted personnel. Time sheets must provide the name of the employee, their hourly rate, hours worked and should be signed and dated by a supervisor or manager. Rates must align with the original contract.
444		CTION 4 - PERSONNEL TIMESHE LICABLE)	EETS	& TIME TRACKING (IF
		Basic Information All timesheets should include employee name, dates worked, and manager date/signature.		Time Reconciliations Before submitting for payment, please ensure hours billed reconcile with total hours on timesheets.
		Rate Sheets  Any rates in a vendor invoice need to be double-checked against timesheets rate sheets on file to ensure contract compliance.		<b>Description of Activities</b> The description of activities reported on timesheets needs to match the scope of work in the vendor's contract.
		Signatures Any timesheets must be certified by the employee and a manager. The name, signature, and signature date must legible and clear.  * A sample timesheet with notes has been provided for review		Certification of Work  If you have any concerns about the quality of work, or whether the work was completed, please contact the Office of Contracting and Procurement immediately. For all claimed work in City facilities, please reconcile against any building sign-in sheets.



# Deliverable Based Contract Example- I

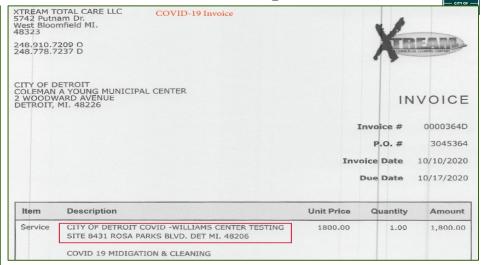


### **Procurement Request Form**

Department	General Services	Procurement Request	X
Division	Building Services	RFP	
Requestor	Nick Payne	RFQ	
Phone Number	313-268-1860	Staples/Grainger	

Description of required goods/service	COVID-19; Custodial Services for Testing Site at State Fairgrounds for July 1 thru Sept 30.
Attached Scope of Work, Specifications or Quote/Proposal	⊠YES □NO
Purpose for procurement	To clean and sanitize the State Fairground
	COVID-19 testing site. City will apply for
	reimbursement from federal COVID-19
	funding source.
One time or ongoing purchase	One time
Current Contract? ☐YES ☒ NO	Contract #:
Suggested Vendor?	Xtream Total Care
Sole Source/Emergency? ☐YES ☒ NO	If Yes, attach copy of Non Standard Form
When are goods/services needed?	July 1 <sup>st</sup> , 2020
Grant Funded? ☐YES ☐ NO	If Yes attach copy of Approved Grant Budget
unding Plan	to EEMA if approved realess to 2000 app

Funding	Plan					if approved, i		3922, appn	20786 -
		COST	OBJECT	ensure l	O include	s FEMA clau	ises	DOLLAR	
FUND	APPRN	CENTER	CODE	PROJECT	ACTIVITY	INTRAFUND	FUTURE	VALUE	
1003	20785	350011	617900	350999	00000	0000	000000	\$65,000.00	



#### JANITORIAL SCOPE OF WORK- STATE FAIRGROUNDS

The City of Detroit intends to establish a contract for a vendor to provide Janitorial services at the City's Coronavirus Testing Facility. Janitorial staff will be responsible for the continuous cleaning and disinfecting of the Testing Facility. The City of Detroit is requesting services be provided Monday - Saturday beginning at 8:30am and ending hour following the completion of all activities at the testing facility.

Locations do not align:

he SOW: Testing Facility; Invoice: Williams Center; PRF: State Fairground

- The SOW states that a weekly invoice should be \$7,000
- Invoice is for \$1,800

Pricing

Average price per week: \$7,000.00

Number of weeks: 24 Total: \$168,000.00



# Deliverable Based Contract- Example II





Cleaning	and	Cust	todial	Serv	ices

Daily = D, Weekly = W, Monthly = M, Semi-Annual = SA, Annual = A, QRLY = Quarterly

As Needed = AN (When AN is in conjunction with another frequency requirement, it means perform the frequency requirement AND more often as needed.)

Area and Task	Frequency				
Offices, Auditorium, and Shop Area During Operating Hours					
<ul> <li>Empty waste receptacles, damp wipe receptacles and replace plastic liners when soiled.</li> </ul>	D				
<ul> <li>Spot-clean glass in doors and partitions and on the inside of windows to remove smudges.</li> </ul>	D				
c. Empty pencil sharpeners.	D				
d. Spot-clean walls, doors and ledges as needed.	D				
e. Vacuum clean the traffic patterns on any carpets (four days each week) and check for spot cleaning. One day each week vacuum the whole carpet.	D				
f. Dust mop smooth floors. Sweep rough wood or concrete floors.	D				
g. Spot-mop floors as necessary, except in carpeted areas.	D				
h. Clean sinks and replenish paper towels.	D				
i. Spot clean carpets.	D				
j. Rearrange furniture as needed.	D				
k. Thoroughly mop smooth flooring surfaces with a mild sanitizing solution.	D				
Completely vacuum carpeted areas, moving all furniture and rearranging as needed.	D				
m. Damp wipe doors.	D				
<ul> <li>Dust window ledges, sills, displays and decorations. Dust horizontal furniture surfaces, inspect student desktops and spot-clean them to remove heavy soil, heavy markings or graffiti.</li> </ul>	w				

#### Service Location: Tow Lot 6311 Caniff St. Hamtramck, MI

Janitorial Cleaning Services of the tow lot – Vendor staffing 1 person, 2 times per week Dusting

Mopping

Vacuuming

Trash Removal

Stripping And Waxing Floors – 4 times per year

- Locations are listed
- Contract shows the cost of cleaning per location
- Contract also notes the scope and frequency of cleaning services being provided

9,285.00

22,780.00

2,575.00

4,540.00

750.00



CITY AIRPORT

DEPARTMENT OF PUBLIC WORKS BUILDINGS

MUNICIPAL PARKING- ADMIN & MAINTENANCE

RECREATION DEPARTMENT FACILITIES

# Summary



# **High-Level Process Overview**



If It's Not Documented, It Didn't Happen

### Requisition

(Departments with OCP support)

# Receipt/Acceptance of Goods & Services

(Departments accept quantity and quality of deliveries)

### Report to Funding Agencies (Guidehouse supports

submission)

1

2

3

4

5

### **Procurement**

(OCP with Department support)

# Payment to Vendor

(Department approves payment and City issues payment)



# **Documenting Receipt**



Check Before You Accept

### Goods, Materials & Supplies

- The person receiving the items must compare the item type and quantity against the order and purchase order using the shipper or bill of lading.
- All items should be received in good condition.

### **Services**

 The contract manager or person supervising the provision of a service must monitor that the contractor is satisfactorily doing the work they have been contracted to do by reconciling the invoice (or equivalent) with the negotiated SOW.

<sup>\*</sup> If there are any issues with the items or quality of services, try to resolve with vendor and contact OCP.



# **Backing Up Vendor Charges**



What Are We Paying For?



**Itemized Invoices** 



Locations



**Supply Lists** 



Travel Logs



**Timesheets** 



Description of Additional Costs



# **Approving Vendor Payments**



Final Approvals and Checks Out the Door



- If all invoiced items have been received as expected and in good quality;
- OR all invoiced services have been rendered and deliverables met;
  - AND all documentation has been provided by the vendor;

### **THEN**

Payment can be made to vendors



- If the vendor is invoicing the City of Detroit for items not received;
- OR if invoiced services have not been completed per the vendor contract or PO;
  - OR the vendor has not submitted required;

### **THEN**

Payment should not be issued

\* If there are any issues with the items or quality of services, try to resolve with vendor and OCP.



# Q&A

