



Office of Contracting & Procurement
2 Woodward Avenue, Suite 1008
Detroit, MI 48226
Tel: (313) 224-4600
TTY: 711
www.detroitmi.gov/purchasing

Detroit at Work
2 Woodward Avenue, Suite 1126
Detroit, MI 48226
Tel: (313) 876-0674
TTY: 711
www.detroitatwork.com

Dear City of Detroit Contractor,

Detroit at Work, powered by Detroit Employment Solutions Corporation, is the City of Detroit's staffing agency. Our goal is to help you hire local talent, develop training pipelines, and grow your business in the City.

As you look to grow your business and hire staff to service your contract with the City of Detroit, we stand ready to connect you to Detroit-based candidates with the skills and experience you're looking for.

As your staffing partner, there are a number of ways we can help, including:

- **Targeted text and email outreach** to our Detroit at Work candidate pool
- **Detroit at Work recruiting and screening events** at all Detroit at Work neighborhood career centers (we'd love to have your staff attend and hire on the spot!)
- **Targeted 1:1 recruiting** through our Detroit at Work Career Advisors
- **Use of outdoor media, social media, and lit drops** at our partner locations
- **District-specific outreach via City Council, and Faith-based outreach** through the Mayor's Office of Faith-based services

In addition to the options above, we are always open to discussing current or past challenges and identifying custom solutions to find, hire and retain talent in collaboration with you. Your company may also be eligible for training incentives or support services for new employees hired through your partnership with us.

To get started, please contact Nicole Stallings Bates, Director of Employer Engagement, at StallingsN@DetroitMi.gov.

Sincerely,

Nicole Sherard-Freeman
Executive Director, Workforce Development | Detroit at Work
City of Detroit
SherardFreemanN@detroitmi.gov

Sincerely,

Boysie Jackson
Chief Procurement Officer/Deputy CFO
City of Detroit
JacksonBo@detroitmi.gov

