

COLEMAN A. YOUNG MUNICIPAL CENTER 2 WOODWARD AVE., SUITE 1100 DETROIT, MICHIGAN 48226 PHONE: 313-628-2535

FAX: 313-224-2135 www.Detroitmi.Gov

November 14, 2018

The Honorable Detroit City Council Coleman A. Young Municipal Center 2 Woodward Avenue Detroit, MI 48226

Re: Monthly Financial Report for the Three Months ended September 30, 2018

Dear Honorable City Council Members:

The Office of the Chief Financial Officer (OCFO) respectfully submits its monthly City of Detroit Financial Report for the Three Months ended September 30, 2018. The OCFO also publishes this report on the City's website.

The OCFO is pleased to brief the City Council on the City's finances and respectfully requests to do so at one of the upcoming regularly scheduled Budget, Finance and Audit (BFA) Standing Committee meetings. The OCFO will also meet with the Legislative Policy Division prior to the BFA Committee meeting to further invite discussion on the report.

Best regards,

John W. Hill

Chief Financial Officer

Att: City of Detroit Financial Report for the Three Months ended September 30, 2018

Cc: Mayor Michael E. Duggan, City of Detroit

David P. Massaron, Chief Operating Officer and Senior Counsel to the Mayor

John Naglick, Chief Deputy CFO/Finance Director

Tanya Stoudemire, Deputy CFO/Budget Director

Christa McLellan, Deputy CFO/Treasurer

Stephanie Washington, City Council Liaison





FY 2019 Financial Report

For the 3 Months ended September 30, 2018

Office of the Chief Financial Officer

November 14, 2018



Table of Contents

	Page(s)
Executive Summary	2
YTD Budget Amendments – General Fund	3
Budget vs. Actual and Projection Reports	4-5
Employee Count Monitoring	6
Income Tax Reports	7-8
Development and Grants Reports	9-11
Cash Reports	12-14
Accounts Payable Reports	15-16



Executive Summary

- On October 22, the OCFO and the Departments of Human Resources (HR) and Innovation and Technology (DoIT) participated in the launch of UltiPro, the City's new all-in-one payroll and HR system that will improve and simplify the payroll process.
- On November 1, the Mayor submitted the recommended FY20-FY24 Capital Agenda to City Council for consideration. Development of the Agenda was supported by the OCFO-Office of Budget.
 - The Capital Agenda reflects the City's return to the bond market on its own credit.
 - Capital investments included focus on public safety, recreation and museums, economic development, and transportation.
- FY 2019 is currently projected to end with an operating surplus of approximately \$42.3M. (page 5)
 - This is in spite of an anticipated overtime shortfall of \$22.6M attributable solely to the Police Department's overtime usage being in excess of budget.
- Within the City's active grant portfolio, the most significant new awards in September were two grants from the Federal Transit Administration: (1) a \$14.2M grant to purchase replacement buses and communications equipment, and make facility renovations for DDOT; and (2) a \$5.9M grant to purchase up to 13 buses to replace those beyond their useful life. (page 9)
- Net Accounts Payable that are not on hold had a decrease of \$1.5M. The number of open invoices not on hold decreased by 127. (page 14)
- The OFCO is continuing to evaluate various UTGO and LTGO debt initiatives.



YTD Budget Amendments – General Fund

FY 2018-2019 GENERAL FUND BUDGET AMENDMENTS (Through September 2018)							
Department	Reason for Amendment		Amount				
FY 2018 - 2019 Adopted E	Budget	\$	1,073,598,491				
Carry Forward Use of Assign	ned Fund Balance						
City Council	City Planning Commission Project ⁽¹⁾		699,975				
Non-Departmental	Restructuring Projects (2)		1,697,194				
Recreation	Wayne County Millages / Parks		1,660,548				
Non-Departmental	Capital PO Encumbrances		13,216,435				
	Total		17,274,152				
FY 2018 - 2019 Amended Bu	dget (Through September 2018)	\$	1,090,872,643				

⁽¹⁾ Multi-year, multi-phase project w hich will result in an updated Zoning Ordinance.

⁽²⁾ EM appropriated.



YTD Budget vs. YTD Actual – General Fund

\$ in millions

		YTD ANALYSI	S			
	BUDGET	ACTUAL + AD	JUSTMENTS + EN	CUMBRANCES	VARIA (BUDGET VS	
MAJOR CLASSIFICATIONS	YEAR TO DATE	ACTUAL	ADJUSTMENTS + ENCUMBRANCES	TOTAL		
A	В	С	D	E = C + D	(\$) F = E-B	% G = (F/B)
REVENUE:						
Municipal Income Tax	\$62.7	\$88.8	_	\$88.8	\$26.1	41.6%
Property Taxes	54.3	61.2	_	61.2	6.8	12.6%
Wagering Taxes	44.1	46.9	-	46.9	2.8	6.3%
Utility Users' Tax	10.0	6.0	-	6.0	(4.0)	(40.2%)
State Revenue Sharing	0.2	_	-	-	(0.2)	(100.0%)
Other Revenues	58.0	39.2		39.2	(18.8)	(32.5%)
Sub-Total	\$229.2	\$242.0	_	\$242.0	\$12.7	5.5%
Budgeted Use of Prior Year Fund Balance	\$2.6	_	\$2.6	\$2.6	\$0.0	0.0%
TOTAL	\$231.8	\$242.0	\$2.6	\$244.5	\$12.7	5.5%
EXPENDITURES:						
Salary and Wages	(\$108.0)	(\$89.6)	-	(\$89.6)	\$18.4	(17.0%)
Overtime	(8.4)	(14.6)	-	(14.6)	(6.3)	75.0%
Employee Benefits	(49.1)	(26.9)	-	(26.9)	22.2	(45.2%)
Legacy Pension Payments	(20.0)	(20.0)	-	(20.0)	-	-
Retiree Protection Fund	(20.0)	(20.0)	_	(20.0)	_	-
Debt Service	_	-	_	-	_	-
Other Expenses ⁽¹⁾	(72.4)	(97.9)	(21.3)	(119.2)	(46.7)	64.5%
TOTAL	(\$277.9)	(\$269.1)	(\$21.3)	(\$290.3)	(\$12.4)	4.5%

⁽¹⁾ Includes: \$27M contribution to DDOT, \$20M transfer to PLA, Prior Year carry/balance forwards, \$12M contribution to Risk Management Fund, \$3.5M contribution to DLBA, plus all purchases of goods and services.



Annualized Projection vs. Budget – General Fund

\$ in millions

\$ in millions	ANNUAL ANALYSIS								
	BUDGET	PROJECTION	VARIANCE (BUDGET VS. PROJECTION)						
SUMMARY CLASSIFICATIONS	ANNUAL AMENDED	ANNUAL ESTIMATED	ANNU/ ESTIMA						
A	В	C	(\$) D = C-B	% E = (D/B)					
REVENUE:			(¢) 2 = 0 2	70 L = (D/D)					
Municipal Income Tax	\$299.4	\$310.3	\$10.9	3.7%					
Property Taxes*	133.8	128.1	(5.7)	(4.3%)					
Wagering Taxes	180.8	180.9	0.2	0.1%					
Utility Users' Tax*	40.0	43.0	3.0	7.5%					
State Revenue Sharing	201.3	201.5	0.1	0.1%					
Other Revenues	215.8	210.2	(5.6)	(2.6%)					
Sub-Total	\$1,071.0	\$1,074.0	\$2.9	0.3%					
Budgeted Use of Prior Year Fund Balance	2.6	2.6	_	_					
Carry forward-Use of Assigned Fund Balance	17.3	17.3	_	_					
TOTAL (F)	\$1,090.9	\$1,093.8	\$2.9	0.3%					
EXPENDITURES:									
Salary and Wages	(\$423.6)	(\$384.7)	\$38.9	(9.2%)					
Overtime	(33.0)	(55.6)	(22.6)	68.6%					
Employee Benefits	(140.7)	(129.9)	10.9	(7.7%)					
Legacy Pension Payments	(38.6)	(38.6)	-	_					
Retiree Protection Fund	(20.0)	(20.0)	-	-					
Debt Service	(69.4)	(69.4)	-	-					
Other Expenses	(365.5)	(353.3)	12.2	(3.4%)					
TOTAL (G)	(\$1,090.9)	(\$1,051.5)	\$39.4	(3.6%)					
VARIANCE (H = F+G)	_	\$42.3	\$42.3						

Note: Projected annual revenues are based on the September 2018 Revenue Estimating Conference.

^{*} Property Taxes and Utility Users' Tax revenue projects are presented as gross totals to align with FY19 budget presentation.



Employee Count Monitoring

	MONTH	I-OVER-MONTH A	CTUAL ⁽¹⁾	BUDGET	VS. ACTUAL	
	Actual	Actual	Change Sept. 2018 vs.	Adjusted Budget	Varian Under/(C Budget	ver)
	August 2018	Sept. 2018	August 2018	FY 2019 ⁽²⁾	Septembe	r 2018
Public Safety						
Police	3,071	3,092	21	3,322	230	7%
Fire	1,221	1,212	(9)	1,274	62	5%
Total Public Safety	4,292	4,304	12	4,596	292	6%
Non-Public Safety						
Office of the Chief Financial Officer	439	439	0	479	40	
Public Works - Full Time	368	368	0	423	55	
Health and Wellness Promotion	84	90	6	119	29	
Human Resources	97	97	0	106	9	
Housing and Revitalization	87	87	0	85	(2)	
Innovation and Technology	118	121	3	136	15	
Law	109	111	2	120	9	
Mayor's Office (includes Homeland Security)	72	72	0	79	7	
Planning and Development	31	33	2	41	8	
Recreation - Full Time (3)	0	0	0	0	0	
General Services - Full Time (3)	603	523	(80)	535	12	
Legislative (4)	176	176	0	170	(6)	
36th District Court	320	326	6	326	0	
Other (5)	112	114	2	133	19	
Total Non-Public Safety	2,616	2,557	(59)	2,752	195	7%
Total General City-Full Time	6,908	6,861	(47)	7,348	487	7%
Seasonal/ Part Time ⁽⁶⁾	629	622	(7)	904	282	31%
Enterprise						
Airport	4	4	0	4	0	
BSEED	249	248	(1)	280	32	
Transportation	911	926	15	927	1	
Municipal Parking	87	86	(1)	90	4	
Water and Sewerage	526	526	o o	618	92	
Library	302	303	1	322	19	
Total Enterprise	2,079	2,093	14	2,241	148	7%
Total City	9,616	9,576	(40)	10,493	917	9%
Notes:						

Notes:

- (1) Actuals are based on active employees only (both permanent and temporary) and include full-time, part-time, seasonal employees and PSCs if funded by vacant budgeted positions.
- (2) Adjusted Budget reflects amendments and other adjustments impacting approved position counts compared to the original budget. It excludes personal services contractors (PSCs). The FY19 Budget increased the total FTE appropriation by 464 over the FY18 Budget.
- (3) The Parks and Recreation Department and General Services Department merged effective FY 2019, and the merger is still in progress.
- (4) Includes: Auditor General, Inspector General, Zoning, City Council, Ombudsperson, City Clerk, and Elections.
- (5) Includes: Civil Rights Inclusion & Opportunity, Administrative Hearings, Public Lighting Department, and Non-departmental.
- (6) Includes DPW, General Services, Recreation, and Elections



Income Tax - Collections

Fiscal Year 2019

Municipal Income Tax Collections	September 2018 YTD		Septe	mber 2017 YTD
Withholdings Individuals (1099/1040 Filers) Corporations Partnerships Assessments Interest on Cash Held	\$	74,871,654 5,520,840 8,361,233 133,376 938,102	\$	52,752,965 13,802,356 4,446,978 428,753 992,678 36,881
Total Collections	\$	89,825,205	\$	72,460,611
(Refunds)/ Disbursements ⁽¹⁾		(1,350,954)		(2,098,626)
Collections Net of Refunds/Disbursements	\$	88,474,251	\$	70,361,985

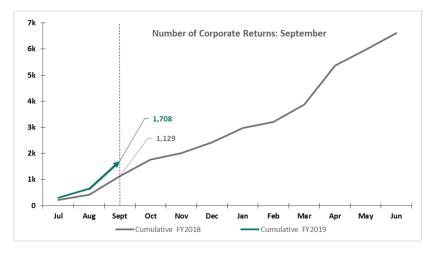
⁽¹⁾ The State holds an estimated amount of municipal income tax for potential refunds, and has in the past disbursed funds to the City that were not ultimately refunded.

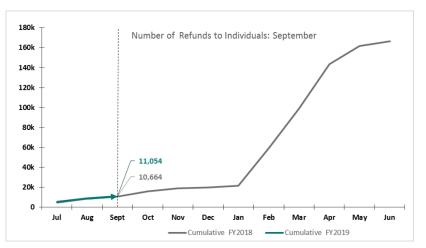


Income Tax - Volume of Returns and Withholdings











Development and Grants

Active Grants and Donations as of September 30, 2018 (\$ in millions)

	Amount Awarded – City ⁽¹⁾	Amount Awarded – Partners ⁽²⁾
Total Active	\$850.0	\$119.9
Net Change from last month ⁽³⁾	\$35.6	(\$3.5)

New Funds – January 1 to Present (\$ in millions)

	Amount Awarded
Documented	\$167.8
Committed ⁽⁴⁾	\$135.2
Total New Funding	\$303.0

Net New to the City ⁽⁵⁾	\$17.4

⁽¹⁾ Reflects public and private funds directly to City departments.

⁽²⁾ Reflects public and private funds for City projects via fiduciaries, and to third-party partners and agencies for projects prioritized by the City for which the OCFO-Office of Development and Grants has provided active support.

⁽³⁾ The most significant new awards in September were the two grants from the Federal Transit Administration, totaling \$20.2 M, highlighted in the Executive Summary. For "Amount Awarded – Partners", a number of grants to DESC ended this month, resulting in a net negative change.

⁽⁴⁾ Reflects verbal and informal commitments which are secure, but for which formal agreements have not yet been finalized.

⁽⁵⁾ Reflects new funds to the City from organizations which have not given to the City of Detroit before.



Development and Grants

New Funds – January 1 to Present – By Priority Category

Priority Category	Documented		Соі	Committed		
Administration/General Services	\$	1,460,000	\$	1,149,634	\$	2,609,634
Community/Culture	\$	572,409		-	\$	572,409
Economic Development	\$	100,000	\$	50,302,957	\$	50,402,957
Health	\$	25,292,033	\$	2,773,332	\$	28,065,365
Housing	\$	1,774,300	\$	61,939,544	\$	63,713,844
Infrastructure	\$	250,000		-	\$	250,000
Parks and Recreation	\$	4,447,200		-	\$	4,447,200
Planning	\$	246,950	\$	300,000	\$	546,950
Public Safety	\$	5,806,813	\$	1,442,000	\$	7,248,813
Technology/Education	\$	249,442	\$	4,569,858	\$	4,819,300
Transit	\$	117,300,756	\$	9,051,000	\$	126,351,756
Workforce	\$	10,258,743	\$	3,750,000	\$	14,008,743
Grand Total	\$	167,758,646	\$	135,278,325	\$	303,036,971

Development and Grants

New Funds and City Leverage⁽¹⁾ – January 1 to Present – By Priority Category

Priority Category	Tota	l Funds	City	Leverage
Administration/General Services	\$	2,609,634	\$	2,143,281
Community/Culture	\$	572,409	\$	24,622
Economic Development	\$	50,402,957	\$	60,143,281
Health	\$	28,065,365	\$	2,467,525
Housing	\$	63,713,844		(2)
Infrastructure	\$	250,000		-
Parks and Recreation	\$	4,447,200	\$	9,341,753
Planning	\$	546,950	\$	9,075
Public Safety	\$	7,248,813	\$	1,075,867
Technology/Education	\$	4,819,300		-
Transit	\$	126,351,756	\$	42,182,500
Workforce	\$	14,008,743	\$	2,000,000
Grand Total	\$	303,036,971	\$	119,387,904

⁽¹⁾ Leverage includes both match and parallel investment by the City that help make the case to external funders to co-invest.

⁽²⁾ While no General Funds dollars directly contribute to leverage external funds for Housing, there is \$50M in HUD funding allocated to the Affordable Housing Leverage Fund that has been critical to securing these commitments.



Cash Position

	Unr	estricted	Re	stricted	September 2018 Tota	
Bank Balance	\$	261.7	\$	840.6	\$	1,102.3
Plus/minus: Reconciling items		2.0		4.5		6.5
Reconciled Bank Balance		263.7		845.1		1,108.8
General Ledger Cash Balances General Fund						
General Accounts	\$	160.0	\$	136.3	\$	296.3
Self Insurance Escrow		-		18.6		18.6
Undistributed Delinquent Taxes		-		29.3		29.3
Other		-		3.1		3.1
Other Governmental Funds						
Risk Management		-		96.5		96.5
Capital Projects		-		37.3		37.3
Street Fund		-		77.5		77.5
Grants		-		52.9		52.9
Solid Waste Management Fund		53.5		-		53.5
Debt Service		-		64.0		64.0
Gordie Howe Bridge Fund		-		19.5		19.5
Quality of Life Fund		-		28.3		28.3
Other		19.2		11.7		30.9
Enterprise Funds						
Enterprise Funds		12.9		21.4		34.3
Fiduciary Funds						
Undistributed Property Taxes		-		59.7		59.7
Fire Insurance Escrow		-		18.8		18.8
Retiree Protections Trust Funds		-		123.3		123.3
Other		-		46.9		46.9
Component Units						
Component Units		18.0		<u>-</u>		18.0
Total General Ledger Cash Balance	\$	263.7	\$	845.1	\$	1,108.8



Operating Cash Activity: YTD Actual vs Forecast

For 3 Months Ending September 30, 2018

\$ in Millions		YTD precast	YTD Actual	-	TD iance		or YTD Actual
Cash Receipts						-	
Property Taxes	\$	63.4	\$ 71.7	\$	8.3	\$	66.5
Income Taxes		80.0	82.3		2.3		70.6
Wagering		46.2	46.6		0.4		44.9
State Shared Revenue		33.6	33.9		0.3		33.3
Utility Taxes		7.5	6.0		(1.5)		2.2
Other Revenue		60.3	57.8		(2.5)		69.5
Total Cash Receipts	\$	291.0	\$ 298.3	\$	7.3	\$	287.0
Cash Disbursements							
Salaries & Wages	\$	(123.9)	\$ (126.4)	\$	(2.5)	\$	(115.3)
Benefits		(65.1)	(65.8)		(0.7)		(31.9)
Accounts Payable		(122.7)	(119.6)		3.1		(91.5)
Debt Service		(21.2)	(21.2)		0.0		(24.0)
Total Cash Disbursements	\$	(332.9)	\$ (333.0)	\$	(0.1)	\$	(262.7)
Net Cash Flow	\$	(41.9)	\$ (34.7)	\$	7.2	\$	24.3



Operating Cash Activity: Actual vs. Forecast to Year End

For 3 Months Ending September 30, 2018

	2018											2019												
\$ in millions	July		August	Se	ptember	0	ctober	No	vember	Dec	ember	Ja	nuary	Fe	bruary	M	larch	- 1	4pril	ľ	Мау	,	June	FY2019
	Actua	al	Actual		Actual	Fo	orecast	F	orecast	Fo	recast	Fo	recast	Fo	recast	Fo	recast	Fo	recast	For	recast	Fo	recast	Total
Cash Receipts																								
Property Taxes	\$ 24	.3	\$ 7.0	\$	40.4	\$	5.6	\$	1.4	\$	8.0	\$	3.4	\$	24.0	\$	1.1	\$	1.7	\$	1.4	\$	18.8	\$ 129.8
Income Taxes	35	5.1	23.7		23.5		30.8		24.0		22.0		25.0		22.0		25.0		31.0		25.5		26.2	313.9
Wagering	15	5.1	18.1		13.4		15.6		20.7		15.6		14.6		13.1		13.5		14.7		13.4		11.5	179.3
State Shared Revenue		-	33.9		-		34.4		-		33.8		-		32.9		-		33.6		-		33.1	201.7
Utility Taxes	2	2.3	1.8		1.9		1.8		2.0		2.4		2.6		3.0		4.0		3.0		2.0		2.0	28.8
Other Revenue	13	3.1	34.6		10.0		28.9		18.7		11.0		20.6		11.3		22.4		26.9		35.6		44.3	277.7
Total Cash Receipts	\$ 89	.9	\$ 119.1	\$	89.2	\$	117.2	\$	66.8	\$	85.6	\$	66.3	\$	106.4	\$	66.1	\$	110.9	\$	77.9	\$	135.9	\$ 1,131.2
Cash Disbursements																								
Salaries & Wages	\$ (39	9.1)	\$ (49.7)) \$	(37.7)	\$	(37.7)	\$	(37.5)	\$	(34.9)	\$	(40.4)	\$	(31.3)	\$	(37.8)	\$	(32.1)	\$	(39.2)	\$	(36.1)	\$ (453.4)
Benefits	(33	3.8)	(26.6))	(5.5)		(12.7)		(6.4)		(10.1)		(14.0)		(6.2)		(6.5)		(16.1)		(6.5)		(3.8)	(148.1)
Accounts Payable	(39	9.3)	(46.5))	(33.8)		(54.4)		(34.1)		(30.7)		(41.9)		(17.3)		(26.1)		(22.9)		(35.2)		(26.4)	(408.6)
Debt Service	(2	2.0)	(4.5))	(14.7)		(6.9)		(2.8)		(6.9)		(2.8)		(6.9)		(2.8)		(19.5)		(2.8)		(10.1)	 (82.6)
Total Cash Disbursements	\$ (114	.2)	\$ (127.2)) \$	(91.6)	\$	(111.6)	\$	(80.8)	\$	(82.6)	\$	(99.1)	\$	(61.7)	\$	(73.2)	\$	(90.6)	\$	(83.6)	\$	(76.4)	\$ (1,092.7)
Net Cash Flow	\$ (24	1.3)	\$ (8.1)) \$	(2.4)	\$	5.6	\$	(14.0)	\$	2.9	\$	(32.9)	\$	44.7	\$	(7.1)	\$	20.2	\$	(5.7)	\$	59.6	\$ 38.6



Accounts Payable

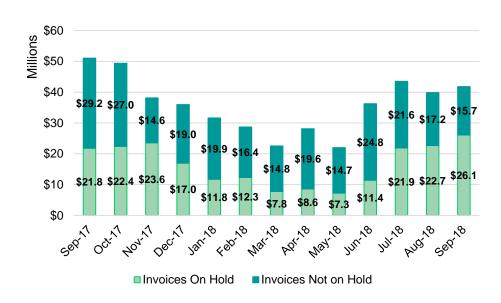
All Funds \$ in millions

Accounts Payable (AP) as of Sep-18										
Total AP (Aug-18)	\$	39.9								
Plus: Sep-18 invoices processed	\$	235.9								
Less: Sep-18 Payments made	\$	(234.0)								
Total AP month end (Sep-18)	\$	41.8								
Less: Invoices on hold ⁽¹⁾	\$	(25.3)								
Less: Installments/Retainage Invoices ⁽²⁾	\$	(8.0)								
Net AP not on hold	\$	15.7								

AP Aging (excluding invoices on hold)

						D	ays	s Past Du	е	
		N	et AP	Cı	urrent	1-30		31-60		61+
Sep-18. Total % of total		\$	15.7 100%	\$	9.9 <i>6</i> 3%	\$ 3.6 23%	\$	1.5 10%	\$	0.7 4%
Ch	hange vs. Aug-18	\$	(1.5)	\$	(0.1)	\$ (0.7)	\$	(0.4)	\$	(0.3)
	Count of Invoices of total		1,334 <i>100%</i>		987 74%	230 17%		39 3%		78 6%
Ch	hange vs. Aug-18		(127)		42	(56)		(28)		(85)
Aug-1	8. Total % of total	\$	17.2 100%	\$	10.0 <i>5</i> 8%	\$ 4.3 25%	\$	1.9 11%	\$	0.9 <i>5%</i>
Total C	Count of Invoices % of total		1,461 <i>100%</i>		945 65%	286 20%		67 5%		163 11%

Accounts Payable



Notes:

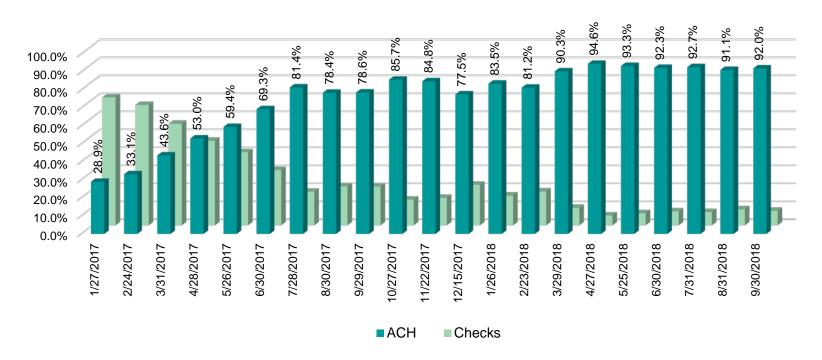
- (1) Invoices with system holds are pending validation. Some reasons include: pending receipt, does not match purchase order quantity/price and legal holds.
- (2) Invoices on retainage are on hold until the supplier satifies all contract obligations.

All invoices are processed and aged based on the invoice date



Supplier Payments – ACH vs. Checks

Supplier Payment Methods



In January 2017, an initiative was launched to have all suppliers adhere to CFO Directive No. 2016-001.

Phase 1 – includes all suppliers that do business with the City of Detroit.

Phase 2 – June 2018. Includes 3rd party payroll suppliers and employee expense reimbursements.

Not included in scope: Jurors, Poll Worker, Property Tax, Payroll, 3rd Party Supplies, Utilities, Government Agency.



Page Intentionally Left Blank