

MICHIGAN DISADVANTAGED BUSINESS ENTERPRISE CERTIFICATION APPLICATION



OCTOBER 2010

MAIL THE COMPLETE APPLICATION AND ALL SUPPORTING DOCUMENTS TO ONLY ONE OF THE FOLLOWING AGENCIES:

Detroit Department of Transportation 1301 E. Warren Detroit, MI 48207 Sheila Udeozor, Contract Compliance Manager (313) 833-7695 (313) 833-5523 (fax) <u>udeozors@detroitmi.gov</u> (Email) Wayne County 500 Griswold, 15th Floor Detroit, MI 48226 **Marion Casey, Certification Manager** (313) 224-5021 (313) 224-6932 (fax) <u>mcasey@co.wayne.mi.us</u> (Email)



Detroit Department of Transportation, Detroit City Airport, Suburban Mobility Authority for Regional Transportation, The Interurban Transit Partnership (ITP-The Rapid), Michigan Department of Transportation, Wayne County, Wayne County Airport Authority, Flint Mass Transit Authority, Muskegon Area Transit System, Gerald R. Ford International Airport, Kalamazoo/ Battle Creek International Airport, Capitol City Airport, Ann Arbor Transportation Authority, Bishop Internaional, Kalamazoo Metro Transit/Metro Transit System, City of Saginaw, Saginaw Transit Authority, Capitol Area Transportation Authority, Battle Creek Transit, City of Holland, Jackson Transportation Authority, Southeast Michigan Council Of Governments, Bay County Metro Transit Authority, Blue Water Area Transit, Detroit Transportation Cooperation, Dickinson County Ford Airport, Muskegon County Airport, Mbs International, Sawyer Airport, Chippewa County International Airport, Cherry Capital Airport, Houghton County Memorial Airport, Delta County Airport, Pellston Regional Airport, Twin Cities Area Transportation Authority.

DISADVANTAGED BUSINESS ENTERPRISE PROGRAM 49 C.F.R. PART 26

UNIFORM CERTIFICATION APPLICATION

		ROADMAP FOR APPLICANTS
1	Should I ap	ply?
	0	Is your firm at least 51%-owned by a socially and economically disadvantaged individual(s) who also controls the firm?
	0	Is the disadvantaged owner a U.S. citizen or lawfully admitted permanent resident of the U.S.?
	0	Is your firm a small business that meets the Small Business Administration's (SBA's) size standard <u>and</u> does not exceed \$22,410,000 in gross annual receipts? The only exception is for airport concessionaires (\$52,470,000 maximum annual gross receipts).
	0	Is your firm organized as a for-profit business?
		⇒ If you answered "Yes" to all of the questions above, you <u>may be</u> eligible to participate in the U.S. DOT DBE program.
0	Is there an e	easier way to apply?
	certification apyour current S	rently certified by the SBA as an 8(a) and/or SDB firm, you may be eligible for a streamlined pplication process. Under this process, the certifying agency to which you are applying will accept SBA application package in lieu of requiring you to fill out and submit this form. NOTE: You must a requirements for the DBE program, including undergoing an on-site review.
3		attach all of the required documents listed in the Documents Check List at the end with your completed application.
4	Where can	I find more information?
	0	U.S. DOT – <u>http://www.dotcr.ost.dot.gov/asp/dbe.asp</u> (this site provides useful links to the rules and regulations governing the DBE program, questions and answers and other information
	0	SBA – <u>http://www.sba.gov/idc/groups/public/documents/sba_homepage/serv_sstd_tablepdf.pdf</u> (provides a listing of NAICS codes) and <u>http://www.census/gov/epcd/naics02/</u> (provides a search engine and information for NAICS and SIC codes.

Under Sec. 26.107 of 49 CFR Part 26, dated February 2, 1999, if at any time, the Department or a recipient has reason to believe that any person or firm has willfully and knowingly provided incorrect information or made false statements, the Department may initiate suspension or debarment proceedings against the person or firm under 49 CFR Part 29, take enforcement action under 49 CFF Part 31, Program Fraud and Civil Remedies, and/or refer the matter to the Department of Justice for criminal prosecution under 18 U.S.C. 1001, which prohibits false statements in Federal programs.

DO NOT "STAPLE" OR "BIND" any part of this APPLICATION

or the other pages you are required to provide with it.

*Provide the last four digits of <u>SOCIAL SECURITY</u> numbers only & remove all <u>ACCOUNT</u> <u>NUMBERS</u> from ALL attached documents before mailing this application.

1. Work experience resumes (page 12 of 14)

- A detailed **Resume** of your complete work history and experience relevant to this application in addition to page 12 of 14
- Include a complete list with titles of **all key personnel**, **corporate officers**, **managers**, **supervisors**, **key office & field staff** with an individual **Resume** for each

2. Personal Financial Statement (pages 10 & 11)

YOU MUST USE SBA Form 413 (3-00) ONLY

- Personal Net Worth *excludes* applicant's primary residence and applicants firms assets and liabilities
- All assets listed as *joint* must provide a break down for each individual
- Statement(s) must be signed, dated and include social security number(last 4 numbers only)
- Personal Financial Statement must include the value of all other companies owned by the applicant

3. 1040 Personal Income Tax Returns must be three (3) current & consecutive years:

(i.e. 2007, 2008 & 2009)

• Include all schedules

Business Tax Returns must be three (3) current & consecutive years: (i.e. 2007, 2008 & 2009)

- Include all schedules, W-2's, balance sheets (including year end), profit & loss, and any notes prepared by the firm's accountants.
- <u>All new businesses (1 year or less) must provide a current balance sheet</u>
- 5. Proof of contributions used to acquire ownership for each owner:
 - Federal Regulations **49** CFR **26.69** requires documents proving your initial investment or a notarized written statement explaining your initial contribution or stock purchase if supporting documents are not available

6. Non State of Michigan applicants:

• Must be currently DBE certified in your home state *before* you request certification in Michigan

Corporation or LLC

Articles of Incorporation:

• Any Articles (Amendments) in addition to those recorded with the Michigan Department of Energy, Labor & Economic Growth (DELEG) and all Amendments

<u>Regular Dealer</u>

Current in stock inventory list and dollar value

• Complete inventory list

Please contact the certifying agency you are submitting this application to should you have questions or need assistance. The contact information is on the second page of this application packet.

SECTION 1: CERTIFICATION INFORMATION

Michigan Department

of Transportation 0166B (10/11)

A. PRIOR/OTHER CERTIFICATIONS

IS YOUR FIRM CURRENTLY CERTIFIED FOR ANY OF THE FOLLOW- ING PROGRAMS? (If Yes, check appropriate box(es))	DBE	NAME OF CERTIFYING AGENCY:
		HAS YOUR FIRM'S STATE UCP CONDUCTED AN ON-SITE VISIT? Yes, on STATE No
	8(a)	STOP! If you checked either the 8(a) or SDB box, you may not have to complete this
	SDB	application. Ask your state UCP about the s treamlined application process under the SBA-DOT MOU.

B. PRIOR/OTHER APPLICATIONS AND PRIVILEGES

HAS YOUR FIRM (UNDER ANY NAME) OR ANY OF ITS OWNERS, BOARD OF DIRECTORS, OFFICERS OR MANAGEMENT PERSONNEL EVER BEEN:

EVER WITHDRAWN AN APPLICATION FOR ANY PROGRAMS LISTED ABOVE	NO	YES @	DATE:
DENIED CERTIFICATION	NO	YES @	DATE:
DECERTIFIED	NO	YES @	DATE:
DEBARRED OR SUSPENDED	NO	YES @	DATE:
HAD BIDDING PRIVILEGES DENIED OR RESTRICTED BY ANY STATE, LOCAL AGENCY, OR FEDERAL ENTITY, IF YES, IDENTIFY STATE AND NAME OF STATE, LOCAL, OR FEDERAL AGENCY AND EXPLAIN THE NATURE OF THE ACTION.	NO	YES @	DATE:

SECTION 2: GENERAL INFORMATION

A. CONTACT INFORMATION

(1) CONTACT PERSON AND TITLE		(2) LEGAL NAME OF FIRM			
(3) TELEPHONE NO.	(4) OTHER TELEPHON	(5) FAX NO.			
(6) E-MAIL	•	(7) WEBSITE (If you hav	, 		
(8) STREET ADDRESS (No P.O. Box)	CITY	COUNTY/PARISH	STATE	ZIP CODE	
(9) MAILING ADDRESS OF FIRM (If different from	n street address)	CITY	COUNTY/PARISH	STATE	ZIP CODE
B. BUSINESS PROFILE					

(1) DESCRIBE THE PRIMARY ACTIVITIES OF YOUR FIRM

(2) FEDERAL TAX ID (If any)	(3) FIRM WAS ESTABLISHED ON (Date)	(4) I/WE HAVE OWNED THIS FIRM SINCE (Date)
(5) METHOD OF ACQUISITION (Check all that a	pply) Started new business Merger or consolidation Bought existing business	Inherited business Secured concession Other (Explain)
(6) IS YOUR FIRM "FOR PROFIT"? YES NO	STOP! If your firm is NOT for-proprogram and do NOT need to fill out	ofit, then you do NOT qualify for this t this application.
(7) TYPE OF FIRM (Check all that apply)	Sole Proprietorship Partnership Corporation Limited Liability Partnership	Limited Liability Corporation Joint Venture Other, Describe:

(8) HAS YOUR FIRM EVER EXISTED UNDER DIFFERENT OWNERSHIP, A DIFFERENT TYPE OF OWNERSHIP, OR A DIFFERENT NAME? NO YES, explain:

(9) NUMBER OF EMPLOYEES:	FULL TIME		PART-TIME	PART-TIME				
(10) SPECIFY THE GROSS RECEI	PTS OF THE FIRM	FOR THE LA	AST 3 YEARS		YEAR	TOTAL F	RECEIPTS	
					YEAR	TOTAL F \$	RECEIPTS	
		YEAR TOTAL RECEIPTS \$						
C. RELATIONSHIPS V	VITH OTHER BU	SINESSES	;					
(1) IS YOUR FIRM CO-LOCATED A SPACE, YARD, WAREHOUSE, FAC NO YES & IDEN		NT, OR OFF						
EXPLAIN NATURE OF SHARED FA	CILITIES:							
(2) AT PRESENT, OR AT ANY TIME (a) been a subsidiary of ar (b) consisted of a partners (c) owned any percentage (d) had any subsidiaries	irms?		YE YE YE YE	S NO S NO				
(3) HAS ANY OTHER FIRM HAD AN TIME IN THE PAST?	OWNERSHIP INT	EREST IN Y	OUR FIRM AT PRE	ESENT OR AT	ANY	YE	S NO	
(4) IF YOU HAVE ANSWERED "YES extra sheets, if needed)	S" TO ANY OF THE	QUESTION	S IN (2)(a)-(d) AND	/OR (3), IDEN	TIFY THE F	OLLOWING F	OR EACH (attach	
NAME		ADDRESS			TYPE OF BUSINESS			
NAME		ADDRESS			TYPE OF BUSINESS			
NAME		ADDRESS				TYPE OF BUSINESS		
D. IMMEDIATE FAMIL	Y MEMBER BUS					1		
DO ANY OF YOUR IMMEDIATE FAI extra sheets, if needed)	MILY MEMBERS O	WN OR MAN	NAGE ANOTHER C	OMPANY?	١	10	YES, List (attach	
NAME	IE RELATIONSHIP COMPANY					JSINESS	OWN OR MANAGE?	
NAME	RELATIONSHIP	с	OMPANY	Т	YPE OF BL	JSINESS	OWN OR MANAGE?	
	1	I					1	

SECTION 3: OWNERSHIP

IDENTIFY ALL INDIVIDUALS OR HOLDING COMPANIES WITH ANY OWNERSHIP INTEREST IN YOUR FIRM, PROVIDING THE INFORMATION REQUESTED BELOW (If more than one owner, attach separate sheets for each additional owner):

A. BACKGROUND INFORMATION								
(1) NAME	(2) TIT	ΊΕ			(3) HOME PHONE NO.			
(4) HOME ADDRESS (Street and number)	•	CIT	ΓY		STATE	ZIP COE	DE	
(5) GENDERMALEFEMALE(6(7) U.S. CITIZENYESNO(8) LAWFULLY ADMITTED PERMANENTRESIDENTYESRESIDENTYESNO		IC GROUP MEMBERSHIP (Check all that apply) BLACK HISPANIC NATIVE AMERICAN ASIAN PACIFIC SUBCONTINENT ASIAN OTHER (Specify)						
B. OWNERSHIP INTEREST								
(1) NUMBER OF YEARS AS OWNER		(2) INITIA	L INVESTMENT TO	ACQUIRE OWNE	RSHIP IN	ITEREST	IN FIRM	
(3) PERCENTAGE OWNED (4) FAMILIAL RELATIONSHIP TO OTHER OWNERS			TYPE DOLI CASH REAL ESTATE EQUIPMENT			\$ \$ \$	R VALUE	
				OTHER		\$		
(5) SHARES OF STOCK	NU	IMBER	PERCENTAGE	CLASS		ATE JIRED	METHOD ACQUIRED	
(6) DOES THIS OWNER PERFORM A MANAGEMENT NO YES & IDENTIFY NAME OF BUS FUNCTION/TITLE								
NATURE OF BUSINESS RELATIONSHIP								
C. DISADVANTAGED STATUS - NOTE (i.e., for each owner claiming to be so					plying fo	or DBE c	qualification	
(1) WHAT IS THE PERSONAL NET WORTH (PNW) OF Financial Statement form at the end of this application; a						and attach	the Personal	
(2) HAS ANY TRUST BEEN CREATED FOR THE BEN NO YES @ EXPLAIN (Att				NER(S)?				

SECTION 4: CONTROL

A. IDEI	NTIFY YOUR FIRM'S OFFICERS & BOARD OF D	IRECTORS (if ad	ditional space is	required, attach a	a separate sheet)
	NAME	TITLE	DATE APPOINTED	ETHNICITY	GENDER
	а.				
 (1) OFFICERS OF THE COMPANY (2) BOARD OF DIRECTORS (3) DO ANY OF OTHER BUSING (4) DO ANY OF 	b.				
÷.	NAME TITLE APPOINTED ETHNICITY GE a. a. IIIIE APPOINTED ETHNICITY GE b. IIIIE IIIIE IIIIE IIIIE IIIIE IIIIE PRANY c. IIIIIIE IIIIE IIIIE IIIIE IIIIE IIIIE d. IIIIIIE IIIIIE IIIIE IIIIIE IIIIIE IIIIIE IIIIIE IIIIIE IIIIIE IIIIIE IIIIIE IIIIIE IIIIIIE IIIIIIE IIIIIIE IIIIIIE IIIIIIE IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII				
COMPANY					
	е.	IE TITLE DATE APPOINTED ETHNICITY Image: Strategy of the strateg			
NAME TITLE DATE APPOINTED ETHNICITY (1) OFFICERS OF THE COMPANY a. - - - (1) OFFICERS OF THE COMPANY b. - - - (2) BOARD OF DIRECTORS a. - - - (2) BOARD OF DIRECTORS c. - - - (2) BOARD OF DIRECTORS D. - - - (2) DO ANY OF THE PERSONS LISTED IN (1) AND/OR (2) ABOVE PERFORM A MANAGEMENT OR SUPERVISORY FUNCTION - BUSINESS NO YES & PERSON - - <td>a.</td> <td></td> <td></td> <td></td> <td></td>	a.				
	b.				
	с.				
	BUSINESS		FUNCTION _		
THIS FIRM? (e.g	HE PERSONS LISTED (1) AND/OR (2) ABOVE OWN OF ., ownership interest, shared office space, financial invest	R WORK FOR ANY ments, equipment,	OTHER FIRM(S) T leases, personnel s	HAT HAS A RELAT	IONSHIP WITH
(4) DO ANY OF T THIS FIRM? (e.g NO	SS? NO YES & PERSON BUSINESS HE PERSONS LISTED (1) AND/OR (2) ABOVE OWN OF ., ownership interest, shared office space, financial invest YES & FIRM NAME	R WORK FOR ANY ments, equipment,	FUNCTION _ OTHER FIRM(S) T leases, personnel s	TLE HAT HAS A RELAT sharing, etc)	TIONSHIP WITH

NATURE OF BUSINESS RELATIONSHIP

B. IDENTIFY YOUR FIRM'S MANAGEMENT PERSONNEL WHO CONTROL YOUR FIRM IN THE FOLLOWING AREAS (if more than two persons, attach a separate sheet)

	NAME	TITLE	ETHNICITY	GENDER
(1) FINANCIAL DECISIONS (Responsibility for acquisition of lines of credit, surety, bond-	a.			
ing, supplies, etc.)	b.			
(2) ESTIMATING AND BIDDING	a.			
	b.			
(3) NEGOTIATING AND CONTRACT EX- ECUTION	a.			
	b.			
(4) HIRING/FIRING OF MANAGEMENT PERSONNEL	a.			
	b.			
(5) FIELD/PRODUCTION OPERATIONS SUPERVISOR	a.			
	b.			
(6) OFFICE MANAGEMENT	a.			
	b.			

B. IDENTIFY YOUR FIRM'S MANAGEMENT PERSONNEL WHO CONTROL YOUR FIRM IN THE FOLLOWING AREAS (if more than two persons, attach a separate sheet)

	NAME	TITLE	ETHNICITY	GENDER
(7) MARKETING/SALES	a.			
	b.			
(8) PURCHASING OF MAJOR EQUIPMENT	a.			
	b.			
(9) AUTHORIZED TO SIGN COMPANY CHECKS (for any purpose)	a.			
	b.			
(10) AUTHORIZED TO MAKE FINANCIAL TRANSACTIONS	a.			
	b.			
(11) DO ANY OF THE PERSONS LISTED IN (OTHER BUSINESS? NO YES BUSINESS	1) THROUGH (10) ABOVE PERFORM A MAN		RY FUNCTION	
(12) DO ANY OF THE PERSONS LISTED (1) WITH THIS FIRM? (e.g., ownership interest, s NO YES & FIRM NAME		ipment, leases, personnel sha		TIONSHIP
NATURE OF BUSINESS RELATIONSHIP				

0	C. INDICATE YOUR FIRM'S INVENTORY IN THE FOLLOWING CATEGORIES (attach additional sheets if needed)								
	TYPE OF EQUIPMENT	MAKE/	MODEL	0	CURRENT VALUE	OWNED OR LEASED?			
ENT	a.								
EQUIP ENT	b.								
÷.	с.								
	TYPE OF VEHICLE	MAKE/	MODEL	0	CURRENT VALUE	OWNED OR LEASED?			
VEHICLES	a.								
	b.								
Ŕ	с.								
щ	STREET ADDRES	S	OWNED OR LEASED? CURRENT VALUE			OF PROPERTY OR LEASE			
OFFICE	a.								
ς.	b.								
В	STREET ADDRES	S	OWNED OR LE	ASED?	CURRENT VALUE	OF PROPERTY OR LEASE			
STORAGE SPACE	a.								
4. S S	b.								
D	NO YES ©	-	FIRM FOR MAN		ENT FUNCTIONS OR E	EMPLOYEE PAYROLL?			
	NO TES "	EAFLAIN.							

E. FINANCIAL INFORMATION

(1) BANKING INFORMATION												
NAME OF BANK							PH	IONE NO.				
ADDRESS						CITY			STATE	ZIP C	ODE	
(2) BONDING INFORMATION: If you have bonding capacity, identify:					BINDEF	R NO.			l			
NAME OF AGENT/BROKER							PF	IONE NO.				
ADDRESS						CITY			STATE	ZIP C	ODE	
BONDING LIMIT: AGGREGATE \$	E LIMIT				PROJE \$	CT LIMI	Т					
F. IDENTIFY ALL S NAMES OF ANY P												NG THE
NAME OF SOURCE	ADD	RESS OF	SOURCE		NAME OF	PERSOI THE LOA		CURITY	ORIGINAL AMOUNT			PURPOSE OF LOAN
1.												
2.												
3.												
G. LIST ALL CON OWNERS OVER T									M AND TO	/FROM	ANY C	OF ITS
CONTRIBUTION/ASSE			DOLLAR VALUE FR				то w	·	RELATIO	NSHIP		OATE OF RANSFER
1.												
2.												
3.												
H. LIST CURRENT contractor, engineer)/OR	EMPLOY	EE OF YO	UR FIRI	M (e.g	. ,
NAME OF LICENSE/PERMIT H	OLDER		ТҮР	EOF	LICENSE/PE	ERMIT	EXPIRATION DATE		-	LICENSE NUMBER AND STATE		
1.												
2.												
3.												
I. LIST THE THRE	E LARGE	ST CON	TRACTS C	ЮМР	ELTED BY	YOUR	FIRM	IN THE	PAST THE	REE YEA	ARS, IF	ANY:
NAME OF OWNER/CONTRA	ACTOR		OCATION		TYPE	OF WO	RK PI	ERFORME	Ð	DO		VALUE OF RACT
1.												
2.		ļ										
3.												

J. LIST THE THREE LARGEST ACTIVE JOBS ON WHICH YOUR FIRM IS CURRENTLY WORKING:

NAME OF PRIME CONTRACTOR AND PROJECT NUMBER	LOCATION OF PROJECT	TYPE OF WORK	PROJECT START DATE	ANTICIPATED COMPLETION DATE	DOLLAR VALUE OF CONTRACT
1.					
2.					
3.					

AFFIDAVIT OF CERTIFICATION

This form must be signed and notarized for each owner upon which disadvantaged status is relied.

A MATERIAL OR FALSE STATEMENT OR OMISSION MADE IN CONNECTION WITH THIS APPLICATION IS SUFFICIENT CAUSE FOR DENIAL OF CERTIFICATION, REVOCATION OF A PRIOR APPROVAL, INITIATION OF SUSPENSION OR DEBARMENT PROCEEDINGS, AND MAY SUBJECT THE PERSON AND/OR ENTITY MAKING THE FALSE STATEMENT TO ANY AND ALL CIVIL AND CRIMINAL PEALTIES AVAILABLE PURSUANT TO APPLICABLE FEDERAL AND STATE LAW.

I (full name printed), swear or affirm under p	enalty of law that I am
(title) of applicant firm	(firm name) and that I have read and
understood all of the questions in this application and that all of the foregoin	g information and statements submitted
in this application and its attachments and supporting documents are true a	nd correct to the best of my knowledge,
and that all responses to the questions are full and complete, omitting no ma	aterial information. The responses
include all material information necessary to fully and accurately identify and	l explain the operations, capabilities
and pertinent history of the named firm as well as the ownership, control, an	d affiliations thereof.

I recognize that the information submitted in this application is for the purpose of inducing certification approval by a government agency. I understand that a government agency may, by means it deems appropriate, determine the accuracy and truth of the statements in the application, and I authorize such agency to contact any entity named in the application, and the named firm's bonding companies, banking institutions, credit agencies, contractors, clients, and other certifying agencies for the purpose of verifying the information supplied and determining the named firm's eligibility.

I agree to submit to government audit, examination and review of books, records, documents and files, in whatever form they exist, of the named firm and its affiliates, inspection of its places(s) of business and equipment, and to permit interviews of its principals, agents, and employees. I understand that refusal to permit such inquiries shall be grounds for denial of certification.

If awarded a contract or subcontract, I agree to promptly and directly provide the prime contractor, if any, and the Department, recipient agency, or federal funding agency on an ongoing basis, current, complete and accurate information regarding (1) work performed on the project; (2) payments; and (3) proposed changes, if any, to the foregoing arrangements.

I agree to provide written notice to the recipient agency or Unified Certification Program (UCP) of any material change in the information contained in the original application within 30 calendar days of such change (e.g., ownership, address, telephone number, etc.).

I acknowledge and agree that any misrepresentations in this application or in records pertaining to a contract or subcontract will be grounds for terminating any contract or subcontract which may be awarded; denial or revocation of certification; suspension and debarment; and for initiating action under federal and/or state law concerning false statement, fraud or other applicable offenses.

I hereby certify that I am a (circle all that apply):

Female	Black American	Hispanic American	Native American
Asian-Pacific A	merican	Subcontinent Asian American	
Other (specify)		·	

I have held myself out as a member of that group and have acted as a member of that group. I certify that I am an owner of the company seeking DBE certification and that I have been subjected to racial or ethnic prejudice or cultural bias within American society because of my identity as a member of the above circled group.

I further certify that my personal net worth does not exceed \$1.32 million, and that my ability to compete in the free enterprise system has been impaired due to diminished capital and credit opportunities as compared to others in the same or similar line of business who are not socially and economically disadvantaged.

I declare, under penalty of perjury, that the information provided in this application and supporting documents relating to my disadvantaged status and me is true and correct.

Signature: _____ Date: _____

NOTARY CERTIFICATE:



OMB APPROVAL NO. 3245-0188 EXPIRATION DATE:11/30/2004

PERSONAL FINANCIAL STATEMENT

U.S. SMALL BUSINESS ADMINISTRATION				As of		,
Complete this form for: (1) each proprietor, or (2) ea 20% or more of voting stock, or (4) any person or ea	ach limited partner who on tity providing a guarant	owns 20% y on the loa	or more inter an.	est and each gener	al partner, or (3) ea	ach stockholder owning
Name				Busines	s Phone	
Residence Address				Resider	ice Phone	
City, State, & Zip Code						
Business Name of Applicant/Borrower						
ASSETS	(Omit Cents)		LIA	BILITIES	(Omit Cents)
Cash on hand & in Banks Savings Accounts IRA or Other Retirement Account Accounts & Notes Receivable Life Insurance-Cash Surrender Value Only (Complete Section 8) Stocks and Bonds (Describe in Section 3) Real Estate (Describe in Section 4) Automobile-Present Value Other Personal Property (Describe in Section 5) Other Assets (Describe in Section 5)	\$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$	Notes Instal Instal Instal Loan Mortg ((Unpa ((Other ((Total	Payable to E Describe in S Iment Accour Mo. Payments Iment Accour Mo. Payments on Life Insura ages on Rea Describe in S Liabilities Describe in S Liabilities	nt (Auto) \$	s	ss s s s
Total	\$	Net V	vorth	т		5 5
Section 1. Source of Income		Cont	ingent Liabi	lities		
Salary	\$ \$ \$	As Er Legal	ndorser or Co Claims & Ju sion for Feder	-Maker	\$ \$	5 5 5
*Alimony or child support payments need not be disclose Section 2. Notes Payable to Banks and Others.	d in "Other Income" unles Use attachments if nec					atement and signed.)
	Original	Current	Payment	Frequency	How Sec	ired or Endorsed
Name and Address of Noteholder(s)	Balànce	Balance	Amount	Frequency (monthly,etc.)	Type	ured or Endorsed of Collateral

Ł



Section 3. Stocks and Bonds. (Use attachments if necessary. Each attachment must be identified as a part of this statement and signed).							
Number of Shares	Name	of Securities	Cost		Market Value Quotation/Exchange	Date of Quotation/Exchange	Total Value
Section 4. Real Est	ate Owned.	(List each parcel separate of this statement and sign	ely. Use attach ied.)	iment if n	l as a part		
						Property C	
Type of Property							
Address							
Date Purchased							
Original Cost							
Present Market Valu	e						
Name & Address of Mortgage	e Holder						
Mortgage Account N	lumber						
Mortgage Balance							
Amount of Payment	per Month/Year						
Status of Mortgage							
Section 5. Other Pe	ersonal Property an		-		l as security, state name escribe delinquency)	and address of lien holde	r, amount of lien, terms
Section 6. Unpaid Taxes. (Describe in detail, as to type, to whom payable, when due, amount, and to what property, if any, a tax lien attaches.)							
Section 7. Oth	er Liabilities. (De	escribe in detail.)					
Section 8. Life	Insurance Held.	(Give face amount and	cash surrende	r value of	policies - name of inst	urance company and be	eneficiaries)
and the statements a loan or guarantee	I authorize SBA/Lender to make inquiries as necessary to verify the accuracy of the statements made and to determine my creditworthiness. I certify the above and the statements contained in the attachments are true and accurate as of the stated date(s). These statements are made for the purpose of either obtaining a loan or guaranteeing a loan. I understand FALSE statements may result in forfeiture of benefits and possible prosecution by the U.S. Attorney General (Reference 18 U.S.C. 1001).						
Signature:				Date:	Social	Security Number:	
Signature:				Date:	Social	Security Number:	
PLEASE NOTE:	concerning this estin Administration, Washi	ge burden hours for the cor nate or any other aspect of ington, D.C. 20416, and Clea 503. PLEASE DO NOT SEND	this information rance Officer, Pa	n, please o aper Redu	contact Chief, Administ	rative Branch, U.S. Sma	ll Business

WORK EXPERIENCE RESUME

A COPY OF THIS FORM MUST BE COMPLETED BY EACH OWNER, OFFICER, DIRECTOR AND OTHER PERSONNEL OF THE FIRM IDENTI-FIED IN THE APPLICATION. PLEASE TYPE OR PRINT. DO NOT LEAVE ANYTHING BLANK. MAKE ADDITIONAL COPEIS OF THIS FORM AS NEEDED.

NAME OF APPLICANT'S COMPANY		YOUR NAME/TITLE			
	NAME AND LOCATION OF SCHOOLS ATTENDED	YEARS ATTENDED	DIPLOMA/ DEGREE	COURSES OF STUDY/MAJOR	
EDUCATIONAL OR VOCATIONAL TRAINING					
COLLEGES AND UNIVERSITIES					
OTHER TRAINING					

EMPLOYMENT RECORD

PLEASE LIST ALL OF YOUR WORK EXPERIENCE. START WITH YOUR MOST RECENT EMPLOYMENT AND WORK BACKWARDS. PROVIDE A DETAILED DESCRIPTION OF REGULARLY ASSIGNED, ONGOING DUTIES, FOR EACH JOB. ATTACH ADDITIONAL SHEETS IF NECESSARY.

EMPLOYER		JOB TITLE				
STREET ADDRESS		CITY	STATE	ZIP CODE		
DATE OF EMPLOYMENT SUPERVISOR'S N		/ISOR'S NAME		AVERAGE HOURS PER WEEK		

DESCRIPTION OF YOUR DUTIES

LIST UNION LICENSES, PROFESSIONAL REGISTRATIONS, ETC. WHICH ARE IN YOUR NAME

MDOT 0166B (10/11)

EMPLOYER	JOB TITLE					
STREET ADDRESS		CITY		STATE	ZIP COD	E
DATES OF EMPLOYMENT	SUPERVISOR'S	NAME		AVERAGE HOURS PER WEEK		R WEEK
		of your dutie	S			
EMPLOYER		JOB TITLE				
STREET ADDRESS		CITY		STATE	ZIP COD	E
DATES OF EMPLOYMENT	SUPERVISOR'S	NAME	IAME AVERAGE		HOURS PER WEEK	
	DESCRIPTION C	F YOUR DUTIE	S			
LIST ANY ADDITIONAL EXPERIENCE/INFORMATION	YOU FEEL MAY B	E HELPFUL TO U	S IN CONSIDERING	S YOUR APPL	ICATION:	
CERTIFICATION: I certify that all information of knowledge and contains no willful falsification	ns or misreprese	entations.	RESUME ATTAC	HED?	YES	est of my NO
SIGNATURE	S	DCIAL SECURITY	NO. (Last 4 digits or	nly)	DATE	

DBE UNIFORM CERTIFICATION APPLICATION SUPPORTING DOCUMENTS CHECKLIST

In order to complete your application for DBE certification, you must attach copies of all of the following documents as they apply to you and your firm.

All Applicants

Work experience resumes (that include places of ownership/employment with corresponding dates). for all owners and officers of your firm Personal Financial Statement (form available with this application) Personal tax returns for the past three years, if applicable, for each owner claiming disadvantaged status Your firm's tax returns (gross receipts) and all related schedules for the past three years Documented proof of contributions used to acquire ownership for each owner (e.g. both sides of cancelled checks) Your firm's signed loan agreements, security agreements, and bonding forms Descriptions of all real estate (including office/storage space, etc.) owned/leased by your firm and documented proof of ownership/signed leases List of equipment leased and signed lease agreements List of construction equipment and/or vehicles owned and titles/proof of ownership Documented proof of any transfers of assets to/from your firm and/or to/from any of its owners over the past two years Year-end balance sheets and income statements for the past three years (or life of firm, if less than

three years); a new business must provide a current balance sheet All relevant licenses, license renewal forms, permits, and haul authority forms

DBE and SBA 8(a) or SDB certifications, denials, and/or decertifications, if applicable

Bank authorization and signatory cards

Schedule of salaries (or other compensation or remuneration) paid to all officers, managers, owners, and/or directors of the firm

Trust agreements held by any owner claiming disadvantaged status, if any

Partnership or Joint Venture

Original and any amended Partnership or Joint Venture Agreements

Corporation or LLC

Official Articles of Incorporation (signed by the state official) Both sides of all corporate stock certificates and your firm's stock transfer ledger Shareholders' Agreement Minutes of all stockholders and board of directors meetings Corporate by-laws and any amendments Corporate bank resolution and bank signature cards Official Certificate of Formation and Operating Agreement with any amendments (for LLCs)

Trucking Company

Documented proof of ownership of the company Insurance agreements for each truck owned or operated by your firm Title(s) and registration certificate(s) for each truck owned or operated by your firm List of U.S. DOT numbers for each truck owned or operated by your firm

<u>Regular Dealer</u>

Proof of warehouse ownership or lease List of product lines carried List of distribution equipment owned and/or leased

<u>NOTE:</u> The specific state UCP to which you are applying may have additional required documents that you must also supply with your application. Contact the appropriate certifying agency to which you are applying to find out if more is required.